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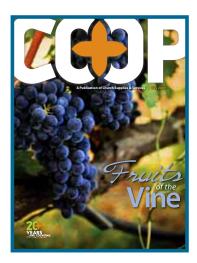
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Ninety-nine percent of all employees want to do a good job. How they perform is simply a reflection of the one for whom they work.



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Editors Note: For submitting articles, artwork or comments about this publication, please contact: Dan Bishop P.O. Box 821243 Houston, TX 77282-8243, 888.350.3264 danbishop@churchco-op.org Church Supplies & Services, Inc C0+0P Issue Dates: Feb, May, Aug, Nov AUTHORIZED ORGANIZATION Church Supplies & Services, Inc. LOCATION 1880 S. Dairy Ashford, Suite 208, Houston, TX 77077 TELEPHONE 281.531.5629 INTERNET www.churchco-op.org Issue Number: 15 Subscription Price \$0.00

Don't grow weary of doing good (or well)...

II Thessalonians 3:13

Millard Fuller, beloved and recently deceased founder of Habitat for Humanity, is credited with saying "I've read the Bible many times and never found the word 'Retire' in it." Our opportunity is to live every day with purpose in our lives.

According to Millard, we need to ask others to share our purpose. "We have tried asking, and not asking, and asking works better." Waiting to be invited to take part in ministry are many who have time and resources. Asking can produce desirable results, for them and others. All of us have something to contribute.

Could this be any more true for our CO+OP than it is now?



We are more than 1,100 members and 30+ vendors. Our mission is to help churches save money on what they are already buying. When we choose to work together, something remarkable happens—everyone gains. Have ministries ever needed to be more careful to obtain value than at this time?

Of you we ask: Would you consider reviewing our Vendor list and your needs to determine whether you

can help your ministry and all of the others in the CO+OP? A place to begin is page 44 of this issue of CO+OP Magazine, where all the vendors, categories and contacts are listed....or on our website www.churchco-op.org.

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live every day with purpose

Vote with your voice, your fingers and your feet. Help make the CO+OP even more meaningful for ministries. CO+OP methods have worked well for more than 20 years, because you and others in your role caused it to be a worthwhile effort. The reasons to work together are all around you. Thanks for what you do to help us all.

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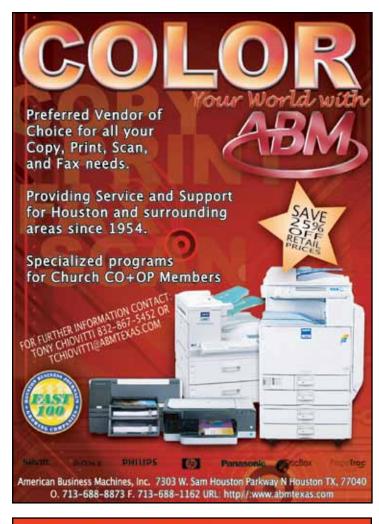
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To Find out More About How to Become a Member, Turn to page 46.





cleansweep

Going "Green" = Green

New service offering: Assisting churches in dramatically lowering monthly solid waste cost.

In this day and age we hear more and more about "Going Green," but is there something churches can reasonably initiate in order to "Green up" their facilities? Here's the catch... We have often found that churches make "Going Green" an initiative. Yet without the support and well-designed program for their particular facility, good intentions far surpass "Green" expectations.

A quality waste management company understands the business of waste and recycling programs that can work for you, saving your church money in the process. Hence the phrase **Going "Green" = Green**.

A message from the President of USCG, a national waste management consulting company states: What you don't know could cost you. The fact that most of what church facilities throw away is recyclable is not widely known. What's even less known about is once we have identified the need to recycle, how do we turn our facilities "Green" reasonably and efficiently?

It Pays Churches to Contract a Waste Management Consulting Company

Imagine having a company pay you to hire them. A waste management consulting company pays its clients through manufactured savings and rebates. A consultant will offer a comprehensive savings plan through a collaboration of waste and recycling management programs. Whether you have a small or large church facility, a quality waste management consulting company can help you. In today's economic climate, organizations are seeking ways to reduce costs. By working with a consultant, it allows the pastors and administrators to focus more on the core needs of the membership.

A church solid waste and recycling management program absorbs administrative costs, while reducing costs and turning your facility "Green."The consulting company and its staff become an extension of your organization.

Cost reduction programs are an integral part of a comprehensive waste management plan. A few goals include invoice review, as well as reducing solid waste costs by assisting in the complete development, management, and implementation of your church's solid waste needs. The philosophy should be to reduce waste by increasing recycling.

Many generators of waste are not aware of the different waste classifications, collection methods, and/or new processes in the marketplace to capture and reduce waste costs.

A waste management company cost reduction procedure should include:

- An audit of your facility, waste stream and service providers.
- Design of a program and negotiation of rates with haulers.
- Reduced rate through negotiations, with a customized program designed for you. Recycling program should be included!
- The waste consultant is the architect that designs a program of lower monthly waste bills, tailored to fit your church's specific needs.

Church Benefits – The program from beginning to end is designed to benefit your facility! At no out-of-pocket cost to your church, a quality waste consultant should give you...

- a reduced monthly waste bill
- a customized recycling program
- pre-negotiated reduced rates for extra pick-ups! (*i.e. special events*)
- billing management (optional) value-added service

Church Supplies and Services (CO+OP) is offering a waste management services consultant, The US Consulting Group.

USCG was brought to the CO+OP as a strategic partner of TES Energy Services, LP. Call Michael Bernstein at 972-447-0447, x105, to arrange for a review of your needs and potential benefits. +

Johnny Davis

Johnny Davis is an experienced solid waste and recycling sales rep for the US Consulting Group. Since 2001 he has assisted his father-in-law's ministry in Tulsa. It was only until a few years ago that he developed a direction that led him into helping organizations and churches help the environment. Johnny has since established a working knowledge of what it really means to "Go Green." He brings a broad knowledge of the different programs and abilities his company offers to organizations looking to save the environment and money.

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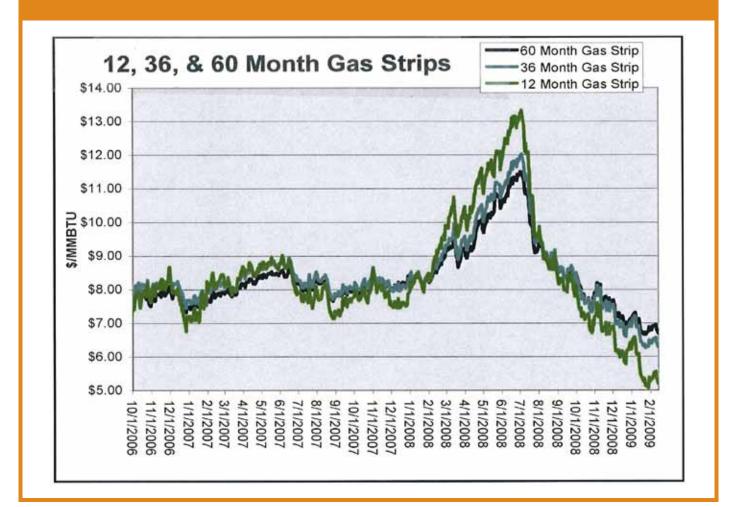
by Pat Teague, CEO, TES Energy Services, LP

Hopefully, most people in Texas now realize that the electricity market is predicated on the natural gas commodity market, the fuel of choice for generations in Texas.

As deregulation started in 2001, natural gas was a cheap, viable fuel for the future, so Texas was the poster child of what competition would and could be. Through the next six years, because of weather, supply and demand, storage, hurricanes and the brisk economy of Texas, natural gas slowly rose, in a roller coaster manner, but steadily upward. As the price for gas rose, opportunities to purchase electricity were controlled by an individual's ability to monitor the natural gas market, taking advantage of periodic "dips" in an ever-changing market.

In December of 2007, natural gas had risen to around \$8 MMBTU and because of other variables, electricity was around 8 to 9.5 cents per kilowatt hour. In January 2008, restrictions on the purchase of fuel commodities was changed, which allowed speculators and hedge funds to more heavily invest in this vital fuel. This started the rise of the price of natural gas to unprecedented levels. The standard line was that we were now in a world market and other parts of the world—China and India, in particular—were forcing up the cost and we could look for natural gas to continue to climb. The price peaked in July at an all-time high of around \$14 MMBTU and because of some congestion problems, Houston was experiencing electricity prices in the 20 cent per kilowatt hour range.

As July and August of 2008 rolled around and the speculators started to exit the market, and the influx of several new natural gas fields coming on line created an excess of fuel, natural gas prices started to trend back down. This brought about a decent reduction in the price one could get in the open market, but little did we know that this was only the beginning of the buying opportunities. As the November Presidential election was about to happen, the announcement of the economy heading for recession—maybe even a depression—was imminent, causing crude oil and natural gas to come crashing down.



These unpredictable events have created a rich environment of opportunity for the church community, as declining revenues and economic hardships have gripped the parishioners. Natural gas prices have almost returned to early deregulation prices. The "prompt" month pricing is in the low \$3 dollar range as of early March 2009, which gives the church community the opportunity to lock in for electricity prices close to levels not seen since 2003 to 2004. Church Pastors or Administrators, don't hesitate. Contact your Church CO+OP sponsored electricity vendor today and "be ready-buy smart."

See testimonial letter from Bear Valley Community Church to the right. +

Pat Teague

Pat Teague is CEO of TES Energy. You can contact him at 972.447.0447 or pat@tesenergyservies.com.

February 27, 2009

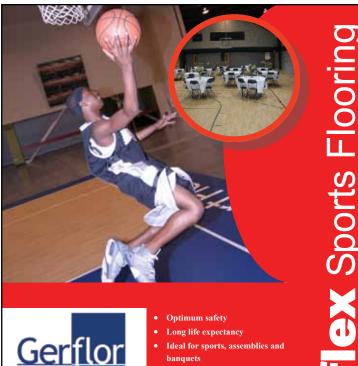
Michael,

I want to express my thanks for the fantastic job you did in saving our church money. We just signed up with the CO+OP on Wednesday, and by Friday, your company saved us over \$883.00 a month on just our electricity. I wished I had signed up with your company sooner. We are grateful for the speed at which you took our account and negotiated this great savings for us. I will tell every church I work with about the benefit of letting TES assist them.

Thanks you so much,

Julie Zuefeldt

Julie Zuefeldt Financial Administrator Bear Valley Community Church



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Zing Fruit that Will Last

My father-in-law was an avid gardener – a physician by trade, but a farmer at heart. Each Fall, young and old alike would make the trek out to the vines that were heavily laden with the bounty of sweet, juicy grapes. One Fall, a few years after my father-in-law died, my husband and I walked back to the vines hopeful for the familiar taste and smell. But much to our dismay, the overgrown vines had become gnarled and barren, and what few grapes there were on the vines were small, dry, and bitter. Without the faithful tending of the loving gardener, the good fruit was gone and only the remnants of the vine remained.

By Beth Crissman





In many ways, the health or "success" of our ministries can be compared to my father-in-law's grape vines. In both the Old and New Testaments, the people of God are described as a vineyard and the actions of the people described as the "fruit" they will bear. From this biblical precedent, we learn a critical lesson for the Church today: Only a well-tended vine will produce healthy fruit, and only a well-tended church will produce healthy ministries.

In our work with hundreds of churches and thousands of church leaders across denominational, state, and international lines, we have found that the health of a congregation determines the health of its ministries. Successful ministries do not simply happen. They are the result of intentional tending and nurturing on the part of its leaders –all under the loving and faithful care of God, the Gardener. So, let's take a closer look at two primary scriptures in Matthew 13: 1-9 and John 15: 1-17 to understand more fully what kind of tending is needed to bear fruit that will last for the sake of the Kingdom of God.

Tending the Soul of the Church

Any gardener will tell you that the health of the soil affects the quantity and the quality of the produce. In Matthew 13: 1-9, Jesus tells us the parable of the four soils. From this parable, we learn that the well-prepared and tended soil produced 30, 60, even 100 times more than was ever hoped for or possibly imagined! But what was it that made the soil able to produce? The key is in the state of the soil – or in our case, the soul of the church.

First, we learn that if the soil – or the soul – becomes hardened, the seed of God's promise cannot take root. In many churches today, we have become discouraged and dismayed by our setting and circumstances, and the resulting cynicism has hardened our hearts. As a result, we spend too much time and energy focusing on the failures and frustrations of the past instead of focusing forward on God's promising future.

Another way in which the soul of the church becomes hardened is when we fall into the trap of our traditions instead of trusting God to do a new thing. Instead of letting our traditions (which are shaped by what we have done) define our ministries, we should be ministering BY FAITH in what GOD can and will do through us. Our history and traditions can inform us, but we must remain open to allow God's Spirit to transform us to do a new thing, in a new time, according to God's will.

Breaking through our Differences

Jesus also teaches us that the seed of God's promise must fall on well-tilled soil. Too often in our churches, we try to

"plant" a vision in the midst of unresolved hurt and conflict. As a result, new ministries sometimes spring up quickly, but as soon as someone voices opposition –and things get "hot" – the ministries "wither and die." When we are unable to respond in healthy ways to differences among us, we spend more time pulling up and uprooting ministries than allowing them to take root and receive the proper nourishment they need to flourish on their own.

Conflict is natural and inevitable in every church and in every ministry. Proper tending of the soul of the church requires being able to navigate through our differences in ways that build up, and never tear down, our relationships and ministries together. When we are able to break through the rocky soil of our hurts and differences, the seed of God's promise and a renewed vision for our ministry can be firmly planted so that our roots go down deep into him and draw up nourishment from him so we can grow in faith, strong and vigorous in the truth we were taught (Colossians 3:7).

Weeding out the "Good things"

Jesus also teaches us that the well-tended soil must be free of thistles and weeds. God's plans and intentions are often "crowded out" by the fast pace of our personal lives and ministries. In many of our churches, we are doing lots of good things, but we can't get to the "God-things" we have been uniquely called to do. Why? Because we are convinced we don't have enough time, money, people, or energy.

To ensure that we are able to get to the "God-things," we have to be willing to give up some "good things." This weeding out requires an intentional process of discerning God's purpose and vision for our ministries. Both in our personal lives and in our churches, the bondage of our hectic life can choke out the produce of the promise God has in store for us. But the weeding out is often up to us. We must choose to let go of some "good things" (and even some "bad things!") to focus on the "Godthings" we are specifically called to do.

Staying Connected to the Vine

During his three years of ministry on Earth, Jesus did amazing "God-things" that shaped the Kingdom work his followers were to continue. To help us understand the nature of this ministry, Jesus said in John 15: I am the vine; you are the branches. Those who remain in me, and I in them, will produce much fruit. For apart from me you can do nothing (John 15:5 New Living Translation). From this scripture, we learn several additional lessons about the tending that is needed to bear fruit for the Kingdom of God.



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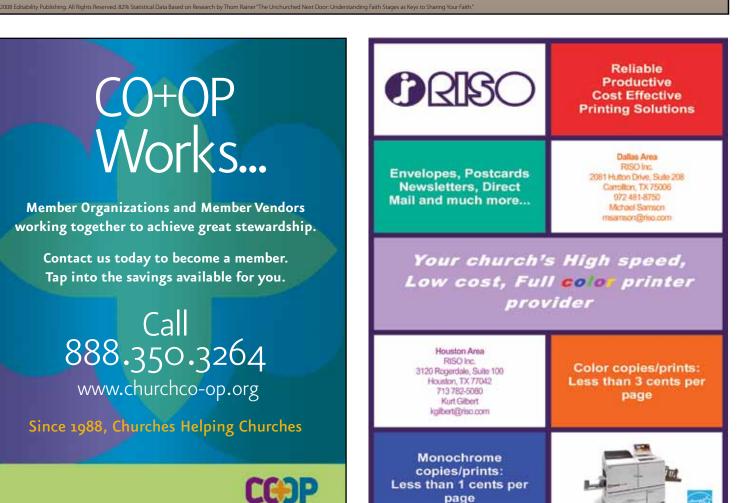
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First, Jesus makes it very clear that to do the "God-things" or Kingdom work, we must remain connected to him. Of all the tending tasks, this may be the most basic and the most essential. To be a healthy church that produces healthy ministries, we must first have a healthy connection with God. In John 15, Jesus uses the vine and the branches to illustrate the importance of our relationships to our ministry. God (the Gardener) sent Jesus (the Vine) to which the believers (the branches) are connected and through which the mighty works and wonders of God are performed (producing fruit that will last).

Jesus makes it very clear that if we sever, or part, from him, we can do nothing! Whenever we try to do ministry by our own might or in our own way, we may be capable of doing lots of "good things," but we will fall short of the "God-things" we are called to do. Therefore our relationship and connection with Jesus Christ is essential in producing the fruit – or ministries – that will last. Additionally, Jesus warns us that if we operate outside of our love for Jesus and one another, we threaten the integrity of the connection and our ability to bear fruit. In fact, Jesus tells us that if we sever these relationships, we might as well be thrown away like a useless branch and be gathered into a pile to be burned (John 15:6).

Pruning for Greater Fruitfulness

In John 15, Jesus also reminds us of another essential tending task: pruning. However, we do not prune ourselves or each other. God is the Gardener, and God does the pruning. In John 15:2, Jesus says: He cuts off every branch that doesn't produce fruit, and he prunes the branches that do bear fruit so they will produce even more. The sole purpose of pruning is to allow the branches to bear more fruit – to take away that which is depleting the healthy branches from the essential nourishment they need. But what and how does God prune us? We must allow God to prune away behaviors and attitudes that threaten the integrity of our relationships and ministries together. Or we might ask God to prune away the "good things" that are depleting our resources so the "God-things" can be produced instead.

Only healthy churches can produce healthy ministries, and the health of a church is the result of intentional tending by its leaders. If left unattended, our churches will ultimately become gnarled and barren with only dry, bitter fruit remaining. But under the faithful tending of our leaders and the loving pruning of the Gardener, our churches can and will produce fruit – much fruit –that will bring great glory to the Father.

Beth Crissman

Rev. Beth M. Crissman, and her husband Rev. Kelly Crissman, are ordained elders in the United Methodist Church, and co-founders and executive directors of Plowpoint, Inc., a non-profit ministry committed to breaking ground for the seed of the Gospel through ministries that prepare and repair the Church and church leaders. Beth is the author of three books: Longing to Belong (transforming conflict); Stepping in the Stream (biblical visioning); and Feeding and Leading of Shepherds (reclaiming the biblical call as shepherd leaders among God's people).

For more information on strengthening your congregation's leaders and ministries, visit Plowpoint at: www.plowpoint.org.



" Let us not become weary in doing good, for at the proper time we will reap a harvest if we do not give up. "Therefore, as we have opportunity, let us do good to all people, especially to those who belong to the family of believers.

(NIV) Galatians 6:9-10



by Michael Euliss

What Do You See Plooming this Spring?

Each Spring I am reminded of a hymn written by Natalie Sleeth that goes:

"In the bulb, there is a flower; In the seed an apple tree; In cocoons, a hidden promise: Butterflies will soon be free! In the cold and snow of winter There's a Spring that waits to be, Unrevealed until its season, Something God alone can see."

It is in this season that our mind turns to flowers, things blooming, working in the yard, and seeing what winter has kept hidden. Children think of getting out of school and waiting for community pools to open. Farmers look upon fields wondering what the harvest will be this year. I wonder if God looks at us with the same hope. His word is pretty clear. We are to produce fruit. The illustration of fruit can take many meanings; from the various types of ministries, to the many ways we show love for one another. The end result is that he wants us to make disciples. He is also clear that separated from Him, we cannot produce fruit like branches separated from the vine. As a body of believers in today's busy world, it is easy to become separated from the vine. We get so caught up doing good things, we never get to the great things. Or to put it another way, we never get to the God things. Are we so caught up in "doing church" that we many times fail to "be the church?" How can this be?

Well, it happens...even to the best of us. Sometimes it starts with a little argument over what color carpet is to be used in a certain room of the church and it escalates from there. Or, it may be a lack of visioning by the leadership, allowing the ministry to go in many good directions, while never discerning the call from God for a more targeted ministry. Or it could be in allowing the same 20% of the people to do 80% of the work when all were created in his image.

Yes, I know, it's easier that way. But not to the other 80%. Let's look at it statistically. Barna Research shows that over the last few years, an average of about 24% of people volunteer in their church on a regular basis. Gallup research shows that 29% of all members fall into a category they call "Engaged." That is, they have a strong psychological connection to the church and feel a true sense of belonging, thus serving and giving more. When asked to chart their church on spiritual growth on a scale from 1 to 10, most pastors put their congregation at 3. Why is that? It all boils down to leadership.

When polled, church members say they need leadership that does many things. Motivating people, casting vision, and making

plans were among those. But about 75% say that they need a leader that develops other leaders. When it comes to that, many ministries today, like the farmer, look with watchful eyes that something will begin to sprout this spring only to remember they forgot to plant anything.

I grew up in a small town in North Carolina, and my father had a grape vine that bordered the yard in the back. I say it was his because of the way he protected it. He shared the fruit, but he was the gardener and caretaker. We had an apple tree, a plum tree and a pear tree as well, but the grape vine was always his favorite. He grew three types of grapes and cared for the vine like it was a baby. One year for Father's Day, we bought him a scuppernong vine which he placed in the middle and became his favorite. For those of you who are not familiar with the term scuppernong, it is a type of grape in the muscadine family, a native grape of North Carolina. Each year we could not wait until the grapes were ripe and ready to enjoy. There were a couple of lessons that I learned from that experience:

- 1. Grapes picked too early are not good to eat.
- 2. Grapes picked too late are raisins.
- 3. If you are not the gardener, do not prune the vine. It may cause it to die, thus producing no fruit.

As I was doing research for this article, I discovered that there are more than 8,000 varieties of grapes. Many of them have different purposes and are harvested at different times of the year. Most grape vines after planting take between 3 and 5 years to produce a full harvest, which means a lot of planning must take place to prepare the vines.

It is an easy step to see the parallel between the vine and our people. How many different types of people reside in your congregation? And all of them were created in His image? Many do take gentle care and some require "babying" to help them to their full potential. That is to be expected. And the most important lesson? It takes time for them to reach their full potential. Some take more time than others. And that, like the vine, requires careful planning.

Let's look at the harvest potential. Dr. Al Winseman says in his book, Growing an Engaged Church, Gallup's research revealed that 29% of members in congregations are engaged while 54% were "not engaged," and 17% are actively disengaged. "Not engaged" people make up the group that we need to sit up and take notice of. These members may attend regularly, but "In the bulb, there is a flower; In the seed an apple tree; In cocoons, a hidden promise: Nutterflies will soon be free! In the cold and snow of winter There's a Spring that waits to be, Unrevealed until its season, Something God alone can see."

In our end is our beginning; in our time, infinity;

In our doubt there is believing; in our life,

eternity, In our death, a resurrection; at the

last, a victory, Unrevealed until its season,

something God above can see.

they are not psychologically connected to the congregation. Their connection to the church is more social than spiritual. These people are the easiest to excite and get on board with a vision. However, these are also the people that are most likely to leave, searching for something they are not finding where they are...spiritual growth. That means that over half of the average congregation is just looking for a way to bloom. Remember, if you start now, you will see some fruit quickly, but you must continue to develop these people as disciples if they are to reach their full harvest.

How do we accomplish such a large task? Let's go back to the vine. Experts in grapes tell us the following things are important:

- 1. **Choose the right plant for your area.** Translation: Understand clearly your vision and mission so that as a person becomes spiritually mature, their gifts and talents can be put to use in a direction they see as significant.
- 2. **Prepare the soil.** Translation: Have a plan for the development of your people that does not center around one person. Make sure your plan empowers others to train and develop those around them. Remember, a person who develops others adds—but a person who develops other leaders multiplies. Use proven methods of measuring progress. Then share and celebrate your progress.
- 3. Plant and train the vines. Part of training vines involves creating a structure for success, like a trellis, and nurturing the plant so it develops a healthy root system. Translation: Your people need a structure to understand what is expected of them, an environment where they can make mistakes while growing strong in God. Consider a Sunday school or small group environment not full of electives, but carefully planned steps for spiritual growth.
- 4. **Control pests.** It goes without saying that anyone growing grapes would want to watch for pests like the grape berry moth. Uncontrolled, infested berries may appear shriveled with fine webbing. Damage by the grape berry moth may increase mold, rots and numbers of fruit flies. Translation: Be watchful as you create leaders that they not become micromanagers. In our zeal to become excellent in our service to God, many people become critical, making those under them shrivel up. The other type of "pest" is what Winseman refers to as CAVE dwellers. That is, people who are Consistently Against Virtually Everything. These people need love just like

the rest of us. There may be a very good reason why they are against most things. Use it as a ministry opportunity and find out. Look for innovative ways to help them grow spiritually.

Remember God is the master gardener. He and He alone does the pruning. We are called to love each other as ourselves. Encouraging one another and creating disciples. As a person becomes a true disciple, God will handle the pruning. The person that you see as the biggest pest may be the one in need of the most love.

So as you look to this year's harvest, what do you see blooming? Are you just beginning your journey of building leaders or is this your year for a bountiful harvest? One thing is certain; it won't happen by accident and will require a lot of time and care to do it right. At times the going may be rough, but don't quit. God's word says if we do not give up, when the time is right, we will reap the harvest. For now, it may just be something God alone can see.

Hymn of Promise by Natalie A. Sleeth,

In the bulb there is a flower; in the seed, an apple tree; In cocoons, a hidden promise: butterflies will soon be free! In the cold and snow of winter there's a spring that waits to be, Unrevealed until its season, something God alone can see. There's a song in every silence, seeking word and melody; There's a dawn in every darkness, bringing hope to you and me. From the past will come the future; what it holds, a mystery, Unrevealed until its season, something God alone can see. In our end is our beginning; in our time, infinity; In our doubt there is believing; in our life, eternity, In our death, a resurrection; at the last, a victory, Unrevealed until its season, something God alone can see.

May God richly bless your efforts to grow Kingdom leaders during this and every harvest season. +

Michael Euliss



Michael Euliss is president and founder of Euliss Consulting Group, a ministry to help churches with various discipleship strategies. He is also a certified congregational health specialist and a Gallup Certified Field Faith Advisor. He can be reached at www.euliss.com.

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Conference Recap

Togender Togender Nebruary 19, 2009

"Very courteous people & friendly; good food & very informative."

– Betty Nowlin Johnson Church Secretary Oliver Chapel Baptist Church "Atmosphere, excitement, expectation – vendor displays were impressive."

– Mary McGinnis Office Manager Houston First Church of the Nazarene

To Those Who Made The Staff Conference Possible:

For the third straight year, our evaluations from participants reflected high ratings and very positive comments regarding the gracious hospitality everyone experienced at Champion Forest Baptist Church. The positive ratings would not have been possible without our dedicated team of volunteers.

Thank you, Champion Forest, for graciously agreeing several months ago to host our event-knowing you would be in the middle of a multi-million dollar expansion project. You continued to work with us insuring our technical, custodial, facility and media needs were met. Thank you for this partnering relationship.

A big hats off to the volunteer "red vests" who greeted us, helped with the food tables, led speakers and attendees to their classrooms, and made sure all were welcomed on Conference Day. Many of you stayed the entire day and

Thank you, custodial, media, and technical staff of Champion Forest, who covered the many details to make sure there were no distractions that kept us from learning. Your long hours during the days leading up to and the day of the event to make sure every room was ready and well-equipped for learning did not go unnoticed.

We are grateful for the group of volunteers from various churches (and red vests) who gathered prior to the conference to stuff the 565+ packets for attendees, speakers, and exhibitors. Due to such a great turnout of volunteers, we were able to complete the stuffing this year within 1.5 hours.

Thank you "Registration Volunteers" who helped process 565 attendees, speakers, and vendors for the day.

Each year God has His ways of providing a special number of individuals to help with various last minute tasks. Thank you, Bob Fox, for donating several days of your time to making phone calls to churches and for preparing each of the table decorations. Thank you to Randy Otts, Kevin Conrad, Judy Ingvardsen, Paula Burns and the many others for helping set up and tear down.

As with any event, the safety of people is of high importance. We appreciate so much the servant spirit of John Malott, who each year takes vacation time from HPD to serve as our Security Officer. Thank you, John, for your faithfulness in keeping us safe and secure throughout this event.

Last, but not least, I want to thank all of you who are not mentioned in this letter. It takes such a huge team of people to produce a conference and many of you are "behind the scene" servants who faithfully serve as needed.

Thank you—all of you—for making the theme "Together We Serve" alive and real as we indeed serve God together.

With Much Appreciation,

Patti Malott **Conference** Producer

Ne Build...

Fruit Grows in Unexpected Places

The President of Hyatt Hotels once said, "Ninety-nine percent of all employees want to do a good job. How they perform is simply a reflection of the one for whom they work." This quote couldn't be more fitting for the Maintenance and Custodial staff at Champion Forest Baptist Church.

After receiving such positive feedback from evaluations of our staff conference in February, I realized this was the third straight year we had received such comments. Curiosity got the best of me and I made an appointment to interview Randy Barnett, Facilities Manager, and his assistant, Scott LeCroy.

What makes this venue and staff so unique? Let me share with you some of the interview that took place on a Sunday morning and you will know.

by Patti Malott



Randy, I know your title is Facilities Manager, but that means different things from church to church. What exactly is your role?

> My role as Facilities Manager means that I am responsible for the entire plant including over 400,000 square feet of facilities and a whole team of employees.



You mentioned a team of employees. How big is that team?



We have thirteen (13) full-time and twelve (12) part-time working in custodial and maintenance.



Patti

What brought you to Champion Forest?

I told God years ago that I would never live in Houston. In 1980, I was asked to move here from Phoenix and become Champion Forest's Facility Manager. Since I was not interested and thought it was a waste of ministry dollars to fly me here, I turned down the offer to come.

The administrator at the time said, "It's never a waste of money to verify God's Will." So he flew me and my wife out here for a weekend. We accepted the call and have been here for 29 years. My desire has always been to be in God's Will. Before Champion Forest, I served two other churches.



handy

handy

And Scott, your role is?

I am the assistant to Randy. I was in the oil field industry and attending this church with my wife, who was a member. I knew I wanted to serve here. I submitted an application and called Randy each month for a year until he called me in and hired me. I wasn't interested in the money. I just knew I wanted to serve at CFBC. I was hired at the bottom and now I am Randy's assistant.



For the past three years, you have agreed to host the staff conference on the third Thursday of February. That is back-to-back with a huge event called "Freedom Weekend," which means you have over 4,000 people moving in immediately after our event. Doesn't that take a toll on your staff?

This is not out of the ordinary. We run crews 24/7 because we support the ministry and are here to make sure the facilities are ready.



What keeps you here, Scott? Surely you must grow weary of continually doing the same thing over and over again.

I am here because I love serving. And I really enjoy working with Randy. He is a fair supervisor and he's very supportive of his team. I also enjoy helping people.

We engrain in our staff that what we do is ministry. We teach them to do what is asked and accommodate people. If it is something that needs addressing, we will do it later. But they are to accommodate requests, and are used to supporting the ministries. This is the best team we have ever had.



Scott



Patti

Randy, it is evident that you enjoy helping people, too, and making sure those who attend any event at CFBC feel welcome. You never seem to be too busy for people and the facilities always look prepared.



Scott



That is my desire at all times. I have attended several conferences at other churches and didn't feel welcomed by the staff. I never want that to happen here. We work hard at making sure there are no distractions to prevent people from hearing God's Word.





You are known to graciously help other churches and non-profits.





I enjoy helping people. It's all about ministry. I also enjoy serving on the board of the CO+OP, because it is all about churches helping churches. The CO+OP is a great ministry to our church as well. The conference allows our staff to have a change in routine. Many of the staff attend the conference, and feel that it is full of valuable resources for them.

Scott told me about your support to him and the team you lead, Randy. With a church this size, what kind of support do you get from the senior pastor?

Pastor Fleming goes out of his way to praise my team and we appreciate his encouragement. He knows and talks to each team member. With a staff this size—that's intentional ministry.



Randy and Scott, I thank you for taking the time to share a little about your role and perspective on ministry. What a blessing it is to see and experience the fruit of your service, because of your love for Christ and His Kingdom.

As leaders and coaches, Randy and Scott have taken the responsibility and opportunity to be role models to the custodians and maintenance staff of CFBC. Because their desire is to serve the Lord by serving others, their attitude is contagious among their staff...bringing unity and a strong team spirit among them.

When custodians and maintenance personnel view their role as a ministry, and not just as a job, they recognize their role in fulfilling the mission and vision of the church and will view people as their most appreciable asset. For this team, they have learned the true meaning of success. Colossians 3:23 says, "And whatsoever ye do, do it heartily, as unto the Lord and not unto men." Randy's team has learned the true meaning of that verse and the fruit keeps growing in unexpected places.

Patti Malott

Patti Malott is founder and president of Upright Ministries, a national organization whose mission is to enhance and protect ministries by safeguarding people and streamlining processes. You can contact Patti at 281,797,8619 or patti@uprightministries.com.









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By Brent Johnson

Growing up in a Christian home, I was in church every time the doors were open. My favorite Bible verse became Psalm 122:1... "I was glad when they said to me, 'Let us go into the house of the Lord" (NAS). Every week, I went to the "worship service" and I knew that was where Christians came together to worship God. In high school, my youth group leaders bought some Praise and Worship music and we would sit around in a circle with candles and sing new praise songs to God. In college, we started calling our Minister of Music the "Worship Leader". He would talk about his passion to lead our praise during our services.

These are the experiences that shaped my understanding of what I thought worshipping God entailed; a Sunday event that centered around music. Then, while reading through the Bible, I realized nearly always when "worship" was mentioned, it rarely involved music; but rather bowing down and sacrifice. This was very different from the worship I knew. I began to wonder if my worship involved humility or if it cost me anything. I realized that music in itself was not wrong worship, but only a part of worship. Worship is more than what "tradition" had taught me growing up in the church. God launched me on a journey, which continues today, to expand my mind's view of the most important thing I can do in all of life—worship God.

Worship literally means to ascribe glory and honor, to bow down in reverence. We get our English word "worship" from the old English word "weorpscipe," which means to show worth and respect. Certainly music is a great way to express how I feel about God and I am glad for the opportunity. But now, I realize I should put action to my words after the song is over, when the service is complete. When I am at home watching TV, when I am at school presenting a book report, when I am at work finishing a project, are my actions displaying worship?

We were created to worship. We know from Genesis that God created everything, but Colossians 1:16 reveals why we were created: "...all things have been created by Him and for Him." Wow! That is the answer to the age-old questions, "What is my purpose in life; why do I exist?" The answer is surprisingly simple: worship our Creator. We are created to say, sing and bring honor to God; we are made to worship.

We are redeemed to worship. In sin, separated from God, we are unable to fulfill our life purpose. 1 Peter 2:9 tells us that Christians are called out of darkness (sin) and into God's marvelous light so that we can "proclaim the excellencies of Him." God went to great lengths to atone for our sins as the spotless Lamb of God was sent to be sacrificed so that we can tell of His greatness. This shows how important it is to God that we worship Him.

We will worship in Heaven. Revelation 4 shows us a glimpse of what is happening in Heaven all of the time and what those of us who are in Christ have to look forward. John describes four beasts that do not cease to say (notice they are not singing), "Holy, Holy, Holy is the Lord God, the Almighty, who was and who is and who is to come." (Revelation 4:8). And when this happens, there are twenty-four elders who take postures of humility, cast down their crowns and say, "Worthy art Thou, our Lord and our God, to receive glory and honor and power; for Thou didst create all things, and because of Thy will they existed and were created." (Revelation 4:11] This is a dynamic picture of praise that I do not see very often.

Created to

2009 Meetings

Alamo Chapter – San Antonio

Meeting on the third Thursday of each month at 11:30 a.m. Contact: Jodie Sell, 210-494-3455, x231 jodie.sell@coker.org www.nacbaalamo.org

Capital Chapter – Austin

Meeting on the second Thursday of each month at 12 noon. Contact: Mollie DeVries, 512-255-3322 mdevries@palmvalleylutheranchurch.org

Dallas Chapter

Meeting on the third Tuesday of each month in South Dallas at 11:30 a.m., and the third Thursday of each month in North Dallas at 11:30 a.m. Contact: Dave Roberson, 972-423-4506 droberson@firstmethodistplano.org www.nacbadallas.org

Fort Worth Chapter

Meeting on the third Thursday of each month, time varies. Contact: Vicki Morgan, 817-326-4693 vmorgan@actonbaptist.org

Houston Metro Chapter

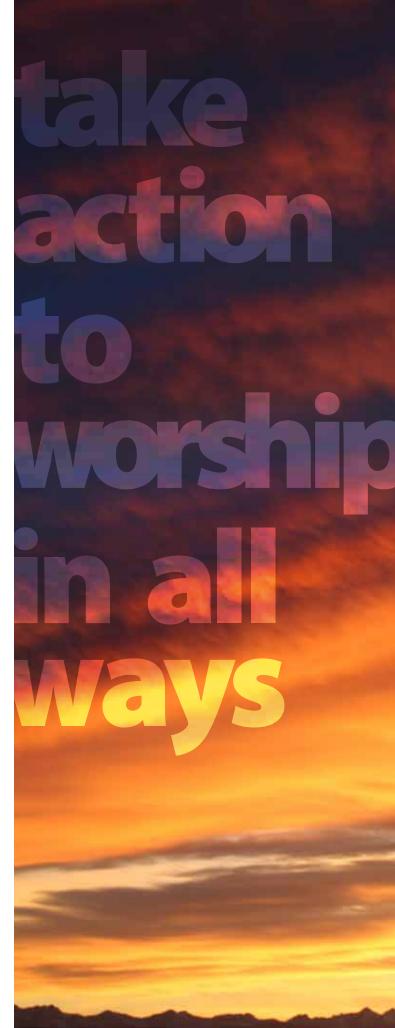
Meeting on the third Thursday of each month at 11:30 a.m. Contact: Kay Irvine, 281-353-4413 kay@churchthatcares.org www.nacbahouston.org

North Houston Metro Chapter

Meeting on the second Thursday of each month at 11:30 a.m. Contact: Margie Serio, 936-521-1673 margie.serio@wcbc.us

For more information on a Chapter meeting in your area, visit the NACBA website, www.nacba.net





Christians are created, saved and destined to worship God, but not just on Sundays. The Bible clearly shows that God's desire is for Christians to fulfill their purpose while engaged in all aspects of life. 1 Corinthians 10:31 says, "Whether, then, you eat or drink or whatever you do, do all to the glory of God." Even in something as mundane as eating and drinking, we are to worship God. This is more than saying a prayer before a meal; God says "Worship Me" in absolutely everything you do.

We are so attuned to associating worship with Sundays and music that we are likely to make comments like, "Jack was worshipping so great in church today. You could really see it in his face." No offense to Jack, but it is easy to worship well in the company of others gathered to do the same thing. In contrast, would it be better to assess one's worship outside the church walls? "Man, did you see Jack talking to the waiter at his table about how God has changed his life? He was really into worship today."

So, how does a Christian worship in everyday life? I would offer some suggestions. First, know whom you worship. What says "I honor you" more than earnestly seeking to know someone? When I was dating my wife, Holly, I wanted to know everything about her, so I studied her and asked her friends about her character and what she liked to do. God reveals Himself in His Word and the first way to worship is to read the Bible daily. When you grow in your walk with Him, you worship Him.

Second, obey whom you worship. I have twin six-year-old girls and I love it when I tell them to do something and their response is, "Yes, Daddy." Then I love to watch them do what I asked! If they do not do it exactly, I am fine with helping

them get it right. As a father, I love this interaction with my children and thus I have learned that God loves to interact with His children. In 1 Samuel 15:22, we see that to obey is better than to participate in ritualistic services of worship. It is not that the latter is bad; it is just that worship is so much more.

Third, sacrifice to whom you worship. What is sacrifice? To give up something that is significant. King David was commanded to sacrifice in 2 Samuel 24. A man offered to give David, his king, the wood and oxen for the sacrifice. But David refused and explained, "I will not offer burnt offerings to the Lord my God which cost me nothing." How often do we come to worship, in church or otherwise, and do it without cost of time, effort, etc.?

In conclusion, I challenge you to grab a pen and jot down several things you will do tomorrow. How can you ascribe glory and honor to God in each of those things? This exercise may not seem easy, but remember, while doing it you are worshipping God as you think about Him. Once you have thought it through, take action to worship always in all ways.

Brent Johnson



Brent is the Associate Pastor of Discipleship, Evangelism and Pastoral Care at Faith Family Baptist Church in Kingwood, Texas. He has a Bachelor of Arts in Speech Communication from Baylor University and a Masters of Divinity with Biblical Languages from Southwestern Baptist Theological Seminary. Brent lives in Houston, Fexas with his wife and twin daughters. You can reach Brent at bjohnson@faithfbc.org.

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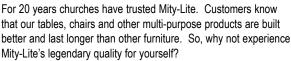
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banknotes

By Dale Rahlfs

In my twenty-two years of banking industry experience, I cannot recall a time that has been as difficult and challenging as the last six months. The topic of a healthy banking system has never, in my experience, been as critically discussed and dissected by the financial analysts, commentators, news media and the general public as it has in these troubled times. Thousands of news articles have been drafted over this time period, discussing in great detail the capital ratios, Troubled Asset Relief Program (TARP) funds, preferred stock issues, FDIC insurance limits, quarterly loan losses, loan loss reserves, and status and speculation about the health of this country's banks and the banking system in general.

How healthy is your bank? The health of the banking system is a mirror reflection of the current economic condition, so the real question is: How healthy is your economy? Here in Houston, we have weathered this economic storm in a relatively safe harbor and luckily, have not experienced some of the difficulties that other parts of the country have, but we are not immune to the long term effects of this recession. Earnings have dropped, business owners are more cautious about spending on plant and equipment, and charitable giving has decreased. Many churches are experiencing declines in contribution levels and as a result, are delaying capital campaigns or expansion plans.

Just as you expect your banker to understand the unique challenges and needs of banking in a faith based, nonprofit institution, you should take the time to educate yourself about your banker and his business. Rumors and speculation can be a dangerous wildfire in today's financial markets, so take the time to review the guarterly reports filed by your bank or the reports filed with the appropriate regulatory agency. Learn to understand the capital ratios and analysis of loan loss reserves. Ask guestions about your bank's lending activities and balance sheet structures. What is the primary focus of your bank? Did they engage in risky sub-prime lending activities? Engage your finance committee to provide research and informative analysis on the health of your bank. Start a dialog with your banker and ask these guestions. Don't rely on speculation, rumors, or uneducated opinions.

Borrowing and lending are two sides of the same coin. It takes a willing lender and a willing borrower, with trust in each other to make a successful banking relationship. Now, more than any other time, having a strong relationship with your banker is critical to your business office. Engaging your banker in a regular dialog about your giving, expenses, long term plans and debt service requirements will be the key to maintaining an ongoing relationship with your bank. Prompt financial reporting and loan covenant compliance are being closely reviewed by your banker and his regulatory agencies. The focus on credit quality in our nations' banks is at the highest level in years and you don't want your loan to be the next classified asset at your bank. If you identify a potential problem or loan covenant violation, call your banker as soon as you can. Full disclosure is of critical importance in these situations. Your banker will appreciate the call and prompt attention or action by your bank in many cases, can prevent a major problem later on.

Maintaining a strong positive relationship with your banker during this time period will be key to the health of your banking relationship, the health of your bank, and the health of our economy. +

Dale Rahlfs

Dale Rahlfs is a Vice-President with Comerica Bank and has 22 years of banking experience. He and his wife live in The Woodlands, Texas, and attend Grace Crossing Church, a community Church of Christ where he is a member of the finance committee. Dale has been a Board Member of the Church CO+OP since May of 2006 and currently serves as the Board Chairman.

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by Gary Benson

Are You Ready For Summer Activities?

Children's camps, youth camps, mission trips and many other such activities often dominate an active church's calendar during the summer months. Several months and sometimes years of planning go into these types of trips, so knowing how your insurance coverage might or might not apply is just as important.

Please allow me to highlight some bits of information that might help in your planning.

Q: If we are driving a vehicle into Mexico, do we need to buy any additional coverage?

A. Yes. We strongly recommend purchasing Mexico insurance for any vehicle crossing the border into Mexico. It's important to understand that Mexico's laws treat auto accidents differently than Texas laws. In Mexico, drivers can be held both criminally responsible and financially liable for accidents they cause. If anyone is injured, police may detain the drivers while they sort out who caused the accident. And the insurance for your organization may not extend to Mexico. In short, save yourself any potential hassles and purchase coverage from authorized Mexican casualty insurance companies before entering Mexico. An example of where you can get a quote and purchase your Mexico auto insurance policy is www.sanbornsinsurance.com.

Q: If we are traveling outside the United States, do we need any type of special medical coverage?

A.* Maybe. International medical insurance will respond to an emergency medical need should you become ill or have an accident while traveling overseas, often including medical evacuation. Your current health insurance plan may provide coverage to you while abroad, but you should contact your carrier and ask if or how you are covered. Just as important, ask about medical evacuation should that become necessary. A good international medical insurance plan will provide that coverage. More information can be found on our website www.insuranceonewoodlands.com.

Q: If we are taking church/school-owned equipment outside the United States, will it be covered?

A. Maybe. Most companies will provide coverage within the Continental United States but outside that territory, the coverage will vary among companies. Some will provide limited coverage, while others will provide none at all. Contact your agent to be sure what limits might apply for your specific circumstances.

- Q: Does our General Liability coverage apply to overseas mission trips?
- A: Generally speaking, no. Most companies will provide coverage within the Continental United States or for lawsuits brought within the United States, otherwise you will need to seek foreign liability coverage.

Summer Activity Checklist

- □ Have you obtained proper Waiver Forms for all participants? We suggest that you use insurance pre-approved forms and/or your own forms that have been reviewed by proper legal counsel.
- □ If you are providing or arranging transportation, are you using drivers that have been pre-approved based on age (recommended 25 to 70) and good driving records?
- □ Are you using transportation other than 15-passenger vans? Use of these vehicles is still not recommended due to safety concerns. However, if you do elect to use this form of transportation, do not allow passengers in the rear seat or if that seat is removed, do not place luggage in that area or tow any type of trailer.
- □ Have you adequately screened all adult sponsors and have you provided adequate training for them? This should include (1) background checks (2) training in church policy and guidelines, possibly including a stated code of ethics (3) driver qualifications as applicable and (4) CPR training (minimum one trained personnel per group).
- Do you have an emergency response plan in the event of an emergency, such as a vehicle accident or serious medical injury?
- □ For Vacation Bible Schools, do you have adult sponsors that supervise the involvement of teen workers and assure that they are never left unattended?
- Do you have easily accessible records of release forms, medical histories and applicable health insurance information in the event of a medical condition requiring treatment?
- Are you aware of how your insurance coverage will or will not apply in any given activity? Have you notified your agent of any "hazardous" activity you are considering and has that activity been approved?

This information may not completely eliminate the risks for your summer activities, but a little planning ahead could help you save ministry dollars, time, and stress. Your "due diligence" will definitely help keep risks low, so you can spend your time and resources on true mission work and the enjoyment of your other activities.

Gary Benson

Gary Benson is a 25-year insurance professional. He owns and operates the Insurance One Agency in The Woodlands, Texas. You can reach Gary at garyb@insuranceoneagency.com. For more information about Insurance One, see his website www.insuranceonewoodlands.com.

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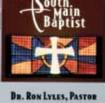


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