



A Publication of Church Supplies & Services | August 2016

2016
APPROVED CO+OP
VENDOR RESOURCE
MANUAL



Lowering Your Electricity Costs for Your Church or Facility!

Is Your Church Paying too much per kWh for Electricity?



TES Energy Services, LP Saves Churches an Average of 30% on Their Electric Bill!

✓ **Lower Your Electric Bill! Join our "Power Buying Pool"**

By enrolling in our "Power Buying Pool" group rate, you will be leveraging the buying power of over 400+ churches and schools. Contracts can start in either 2016/2017. Contact us to enroll your facility now!

✓ **Contract Terms to Fit Your Church or School Needs**

TES Energy Services, LP, partnering with the Church CO+OP, has special terms written into the contracts to benefit your Church or School!

✓ **Relationship with Providers**

Placing over 4 billion kWh, we have great buying power and very strong, positive relationships with over 25 qualified Texas Retail Electric Providers.

✓ **Market Timing**

Today's marketplace is a fast changing, commodity-based playing field. We are constantly monitoring the marketplace - "every hour" - for buying patterns, enabling you to focus on your specific business issues.

✓ **Competitive Negotiations**

TES Energy Services, LP brings the providers that are interested in your church or school's specific needs into a "Hot Box" to push the price down.

Once your "Strike Price" has been negotiated, TES will present you with one or more contracts and strategies to choose from.

✓ **As Your Consultant**

As your consultant, we will represent you on any issues in the future with your contracted provider (billings, meters etc.).



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Houston office: (832) 516-8525
TOLL FREE: (866) 948-5720
X103
www.tesenergyservices.com

"Integrity, Knowledge, Experience"

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AUGUST 2016

We hope that you will find this CO+OP Member Resource Manual useful. It is a special edition of the CO+OP magazine to familiarize you with all CO+OP vendors and the goods and services that these organizations can provide.

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Keep your contact information current. The lifeline of communication to our members is through correct contact information, i.e. key contact names, phone numbers and e-mail addresses. Send all updates to patti@churchco-op.org. Help us keep you informed of the latest in events and savings from our vendors.

Editor's Note: For submitting articles, artwork or comments about this publication, please contact: Patti Malott at 832.478.5131 | patti@churchco-op.org



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From the Director

I grew up in Michigan where it was not uncommon to find kids playing hockey wherever they could find a patch of ice big enough to toss the puck back and forth. That included me. I loved the fast pace and quick thinking needed on the rink to win the game. I was the only girl in our hockey circle and had to play in the only skates my parents bought me — figure skates. I remember one of my Dad's friends coming up to me and shaking his head in disbelief as he observed my skates. "Patti," he commented, "if you want to be the best hockey player you can be, you have to use the right kind of equipment. You need to exchange those figure skates for some hockey skates."

Although I couldn't convince my mother to purchase the hockey skates (I think her secret agenda was for me to be a figure skater), I learned a valuable lesson that day that has stayed with me in all walks of life — especially in ministry. Whatever our calling or service is, we need the right tools and resources for the job. That includes resources for churches, schools and non-profits.

The CO+OP realizes that ministries need reliable, affordable and trustworthy resources to help accomplish their mission. For that reason, we put a lot of effort into vetting the vendors who apply for membership in the CO+OP. It is a lengthy process that we are happily willing to go through in order to help our members save time and money on products, services and education.

This issue of *CO+OP Magazine* is dedicated to serving as our 2016 Approved Vendor Resource Manual. We publish this issue every two years to keep you abreast of new vendors as well as additional services offered by existing vendors.

So grab a cup of your favorite summer drink and take a look at the many resources we have made available to you to enable you to serve with the tools that will make a difference in growing your ministries.

Together We Thrive!

Patti Malott
Executive Director



Connecting People and Resources

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Production



Mission

The CO+OP connects churches, schools and nonprofit ministries with reputable vendors and resources to save time and money on products, services and education.

Purpose

We achieve our Mission through...

- Saving time by screening prospective vendors
- Saving money by pre-negotiating with prospective vendors
- Securing reputable vendor resources that bring value to member organizations: churches, schools, camps, non-profits and other ministries
- Acting as your liaison and advocate in time of need
- Helping cultivate mutually beneficial relationships between vendors and members
- Providing excellent networking experiences
- Providing educational opportunities at a reduced rate through our annual Texas Ministry ConferenceSM using national and local relevant speakers
- Meeting the needs of others through our Non-Profit Organization.

Learn more about the CO+OP at www.churchco-op.org or call **832-478-5131**.



www.TexasMinistryConference.org

The purpose of the Texas Ministry Conference is to provide tools and resources for those who serve in churches, schools and non-profit organizations. This includes people in leadership who drive the vision and those who support them such as employees, committee, lay, council, and session members; elders and volunteers.

We do this at our annual conference by offering affordable training, educational workshops, quality vendors and sponsors, networking, fellowship and encouragement.

The Texas Ministry Conference is held the third Thursday of each February.

Learn more about how you can benefit from attending this conference at www.TexasMinistryConference.org or calling **832-478-5131**.

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National Signs

20 Years and Still Going Strong!

National Signs, headquartered in Houston, is the recognized leader in creating unique and effective signage for worship facilities of all denominations.

With over 20 years of experience, National Signs has grown to become one of the largest custom sign manufacturers in the country. Our commitment to quality design and fabrication, along with our personalized customer service, set us apart.

National Signs provides total solutions for church sign projects of any size. From design, engineering and permitting, to manufacturing, project management and installation, National Signs handles it all.

We are experts at creating custom-crafted signs incorporating state-of-the-art LED message centers. There's no more effective and flexible way for you to communicate with parishioners, passers-by, and the community.

Because National Signs owns our 60,000 square foot ultra-modern facility, we are able to maintain total quality control over the manufacturing process. This attention to detail ensures the signage we produce is of the highest quality and accuracy. Our facility features the latest in sign fabrication equipment and technology to better serve you, our clients.

As a testament to National Signs' commitment to quality, all of our LED message center signs come with an unprecedented 5-year parts and labor warranty...on every sign we make. We also offer in-house financing, so no message needs to go unheard. In all aspects, we are committed to meeting your needs and exceeding your expectations.

National Signs has been a proud CO+OP supporter for many years. During that time we have crafted some of the most beautiful and inspiring signs for CO+OP members, and we look forward to working with many more in the years to come.

Call National Signs at 713-863-0600, or visit our website at www.nationalchurchsigns.com to see our latest creations and learn more about how we can help your church communicate more effectively.



National Signs



See National Signs ad on the back cover of this issue

Texas 2-Way Radios, LLC

Texas 2-Way specializes in two-way radio service, sales and rentals. We understand that quality communication ensures the safety, security and cohesiveness of your team and congregation. The right two-way radio system can mean the difference between a seamless success and a frustrating failure.

We are a relationship business, creating long-term communication solutions in your ever changing and growing environment through:

- **Service**

We maintain your existing fleet

- **Sales**

Add to your existing fleet

- **Rental**

Augment your fleet for special events

- **Design and Implementation**

Provide Demonstrations and Licensing

Technology is ever changing, and two-way radio communication is no exception. We invest time and energy into continuing education. We understand that your two-way radio system is a tool that when implemented, correctly supports swift and reliable communication in real time. Your issues are our issues and we work with you to achieve the following:

- Reliable communications
- Better range and coverage
- Better audio with noise cancelling
- Increased battery life
- Ruggedness and durability
- Better radio warranty

Texas 2-Way has successfully teamed with Memorial Drive Presbyterian, Northwest Community of Faith, Brentwood Baptist Church and Steps for Students 5k Run/Walk by improving, maintaining and implementing permanent and temporary communication systems and accessories. We measure our success by the continued approval of customers and their referrals.

Texas 2-Way is small enough to know you and large enough to serve you.

Contact Tasha today to discuss your communication needs and issues toll free at 855.266.0021 or locally at 713.790.1955.



www.tex2way.com

See Texas 2-Way's ad on page 43 of this issue



Educational Products, Inc.

Educational Products, Inc.

Always ready to help you!

Educational Products (EPI) has been in business for over 30 years, providing customers with excellent products and services. EPI provides custom-packed, pre-ordered school supply packs, school supplies, apparel fundraising products, science fair products, custom apparel, and tools (both physical and electronic) to help sell all of these products to schools and organizations. We have locations in Houston and Carrollton (Dallas), Texas as well as being a national vendor that services other states across the nation.

EPI carries name-brand products, gives you options on wrapping and delivery, offers online purchasing, takes back any school packs that a customer does not sell to their students, and allows the customer to pay their bill after all the money is collected. Also, we offer a 100% quality guarantee. If a customer is not happy with the product, they simply need to inform their rep and a replacement is sent.

From buying products and coordinating shipments/deliveries, to emailing reminders of deadlines and competitive pricing, EPI tries to make the buying experience as easy as possible for our customers by working hard behind the scenes. In apparel orders, there are no setup charges, no screen fees, and no delivery charges – which are sometimes included or hidden with other apparel companies.

Our Customer Service Department is armed with all of the latest product and pricing information to coordinate with a customer's online experience. They are also equipped to answer any questions or address any concerns that a customer might have about their order with EPI.



Go to any of our easy-to-use and informative websites listed below or call our toll-free main number (800.365.5345) and speak with one of our ready-to-help-you Customer Service Representatives. EPI's hours of operation are 8 a.m. to 5 p.m., Monday-Friday, and online 24 hours a day, 7 days a week. Calls to customers and vendors are made in accordance with each one's working hours and/or established availability.

Main website: <http://educationalproducts.com/>

Apparel: <http://educationalproducts.com/apparel.aspx>

Fundraising: <http://educationalproducts.com/fundraiser.aspx>

School Supplies: <http://educationalproducts.com/SchoolSupplies.aspx>

School Packs: <http://educationalproducts.com/Schoolpacks.aspx>

Science Fair: <http://educationalproducts.com/ScienceFair.aspx>

See EPI ad on page 45 of this issue

**Our partnership means big discounts
for non-profits like yours.**

**Office
DEPOT.**



Program Benefits

- Your group membership provides customized pricing to fit your needs.
- The flexibility to shop online at business.officedepot.com and at any retail location with your Store Purchasing Card.
- Fast & Free Delivery on qualifying orders of \$50 or more within our local delivery areas. See below for details.*
- Dedicated Account Managers committed to your satisfaction.
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*Fast & Free Next Business-Day Delivery: Order online/phone by 5:00 pm or via fax by 3:00pm, local time (in most locations), and we will deliver your order FREE, the next business day (between 8:00 a.m. and 5:00 p.m. local time). Minimum purchase required after discounts and before taxes. There is a charge of \$5.95 for orders of \$0.01 to \$49.99. Most furniture, oversized and special order items do not qualify. Other restrictions apply. See business.officedepot.com call 888-263-3423 or ask your account manager for details.

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Email: jeremy.cargil@officedepot.com

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Ambassador Services, LLC

Facility Maintenance Solutions

Ambassador Services, LLC is a commercial cleaning service company that specializes in re-engineering buildings to promote cost savings. We provide facilities cleaning, landscape and parking lot maintenance, resulting in cost-effective, long-term utilization and value preservation of your church or school building. Our quality control systems provide a tight reporting structure for every project within every facility.

Our company was founded by an individual who started as a janitor and worked his way up serving national companies. We have been in business for ten years, and are a member of the Better Business Bureau. Our corporate office is located in Houston, Texas, but we have a nationwide presence. We have experience working with churches and non-profits, including First Baptist Church of the Woodlands, Star of Hope and the Make-A-Wish Foundation. We are very active in the community and give back in numerous ways to all of the churches, schools and other non-profits that partner with us.

There is one distinct reason Ambassador has experienced exceptional growth. Our customers know we will provide the reliable facilities management, janitorial, and commercial cleaning services they demand, consistently. Our nationwide team adheres to higher cleaning standards that work. We've adapted our processes to meet your needs, not the other way around.

We take pride in our revolutionary carpet-cleaning process. We use oxygenated non-allergenic products to restore your carpet's fresh and clean appeal. Our process uses only non-toxic substances such as water, biodegradable soap and steam to clean and brighten your carpets, upholstery and tile. Our process is safe for you and also for the environment, and it leaves your carpet clean, healthy and dry in only two hours. Carpets look cleaner, last longer, feel softer, look brighter and smell fresher.

We also provide proprietary quality-control software that helps churches and schools manage the cleanliness of their buildings. We have a video that goes over the software. For a free demo of the video, please contact Jason Phipps, our National Sales Director.

Ambassador provides the optimal combination of efficient resources, tight quality controls, safety procedures, and a consistent process that works. Contact us if you want the job performed right.

Due to the nature of our business, we operate 24 hours per day, seven days per week.

You can contact us through

Jason Phipps, National Sales Director
Office: 713-535-9092
Cell: 713-302-2931
Email: jp@ambassadorllc.net

For more information, please visit our website:
www.ambassadorusa.com



See Ambassador International ad on page 45 of this issue



Buckeye Cleaning Center

What is Buckeye?

Founded in 1844, Buckeye International, Inc. is the leading manufacturer of cleaning and maintenance products, committed to worker and environmental safety and exceptional product performance. Buckeye is committed to manufacturing high-performance products that promote human health and safety, innovative packaging that is recyclable and biodegradable, dilution control systems that eliminate product waste and make products safer to use, and specialized training programs that tie it all together.

What are Buckeye Cleaning Centers?

Buckeye Cleaning Centers are company-owned distributors, with locations nationwide that offer high-quality cleaning and maintenance products, equipment, and a wide assortment of custodial supplies.



Honors® Training Program

The goal of the Buckeye Honors Program is to make cleaning and maintenance procedures easy and rewarding, providing products that are safer for the worker and environment, that produce excellent results, and that save you money.

Symmetry® Hand Hygiene Program

The Symmetry Hand Hygiene Program offers a complete line of hand hygiene products and dispensers, awareness, education and behavior modification tools, and training for your specific needs.

Buckeye Hard Floor Care Program

Buckeye floor finishes have the highest gloss and durability, Buckeye floor strippers offer high performance without being too harsh, and Buckeye floor cleaners don't produce excess foam or attack floor finish.

Eco® Proportioning Program

Achieve the best overall value for each dollar spent with the fully integrated Eco Proportioning Program, designed and manufactured with proprietary technology with you, the end-user, in mind.



Reflections® Wood Floor Program

Get brilliant shine, excellent durability, and extend the life of your wood floors with the Buckeye Reflections Wood Floor Program.

Custodial Supplies? We Have You Covered.

Wilderness Paper, Champion Mops, Tiger Pads, Gateway Liners, Matting Program, Cleaning Equipment, Commercial Restroom Accessories.

Contact Us Today:

Buckeye Cleaning Center
Dallas, Austin, Houston, San Antonio + Nationwide Distribution
281.873.4200
www.buckeyeinternational.com

See Buckeye Cleaning Center ad on page 47 of this issue



Experience the PJS Innovative Cleaning System

The foundation of the PJS Innovative Cleaning System (ICS) is a comprehensive, systemized approach to all aspects of the cleaning and operations process with the purpose of reducing costs while increasing efficiency, cleaning levels, and worker morale. This results in a cleaner and healthier facility that exceeds all industry standards. The system employs rigorous quality control, safety, and training programs. Quality is achieved with a combination of the best people and the best systems in partnership with clear, consistent communication. PJS has formalized these critical elements to ensure that our clients' needs and expectations are not only met, but exceeded.

PJS has a long-standing Commitment to GREEN CLEANING for

- Health
- Safety
- Environment



PJS believes in supporting our clients' **LEED Certification** efforts by making our LEED-AP available as a project member or consultant. PJS also offers a powerful **Online LEED Document Management Program (LDM)** to its existing clients.

Contact us for more information about our company and services

Visit www.pjs.com
Call 713-850-0287

PJS is proud to serve a wide variety of commercial clients:

- Commercial Office Buildings
- Schools/Churches
- Healthcare
- Industrial
- Full Line of Special Services including Power Washing and Parking Lot Striping



Ridley's Vacuum & Janitorial Supply

At Ridley's Vacuum and Janitorial Supply, we take cleaning seriously because we believe everyone should have access to clean, beautiful public and private spaces. We are a Houston-based source of cleaning products and equipment that operates throughout Texas. We carry a full line of vacuums, cleaning supplies, chemical supplies and janitorial supplies for any need, no matter how big or small, for residential applications, commercial business, churches and nonprofits.

At Ridley's we only sell products that we would use ourselves. We know what the customer would like in a product, and that's what we deliver. When it comes to getting the dirt and grime out, we have a wide selection of products to choose from. And because we've been in business since 1961, we can provide you with expert recommendations and dependable parts and repair services. The supplies we offer include those for floor and carpet care, chemical cleaning, personal hygiene, skin care and paper supplies. We can also supply you with janitorial equipment including large and small machine sales, rentals, on- and off-site repairs, demonstrations and warranties. We are proud to make available to you products that represent the newest technologies on the market.



Ridley's offers excellent customer service. We take pride in the fact that we go above and beyond for our customers. We give our customers access to the personal cell phone numbers of our sales team. We have chemical and equipment specialists available to aid in choosing the right product for the right job.

We provide on- and off-site repairs by our expert crew. We usually do small machine repairs in our shop (our hours are Monday-Friday 8:00 a.m.-5:00 p.m.). We can do large machine repairs either off-site or we can bring the machine into our shop. We have experience working with churches and non-profits including First Baptist Church of Pasadena, Faith Assembly of Pasadena, and Faith Springs Baptist Church of Pearland.

Ridley's Vacuum and Janitorial Supply has been family-owned and operated since 1961. We are very family oriented, and are active in and support our local community as well. Ridley's is women-owned and is a part of the Women's Business Enterprise National Council and the National Association of Women Business Owners.

You can find more information about our business through our website: www.RidleysOnline.com. We can provide you with brochures, booklets and pamphlets as well.

We are located at: 3700 Reveille Street, Houston TX 77087

Phone: 713.649.4121 Fax: 713.649.7949

Feel free to use the following email address exclusively for Church CO+OP members: ChurchCOOP@RidleysOnline.com

You can also contact:

Guy Cordell Jr., V.P., 713.649.4121, Guy@RidleysOnline.com

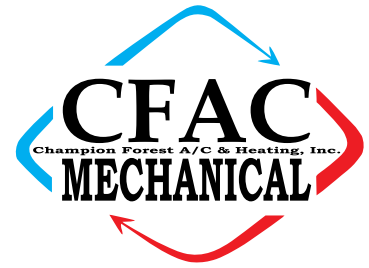
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See Ridley's ad on page 49 of this issue



CFAC Mechanical (Houston)

Champion Forest Air Conditioning and Heating (CFAC) brings 30 years of industry experience to your organization. Over the past two years, they have broadened their automated controls division through the leadership of their owner and president, Ken Davis, and the support of the Church CO+OP.

After installation of this state-of-the-art controls technology, support staff off the premises is able to log on to the program to differentiate temperatures and identify mechanical break-downs, saving you both time and money. It also helps facility managers with time efficiency and comfort control, while eliminating erroneous service calls to the mechanical service provider.

In support of the commercial maintenance agreements, the CFAC management team works with facility managers and church boards to create an equipment service plan, allowing funds to be allocated before repairs are necessary.

With customer service and Christian ethics as guiding principles, CFAC has become a preferred HVAC service company to many religious organizations across the Houston metro area. For more information, please contact them through email at belinda@cfacservice.com or visit them online at cfacservice.com. CFAC can be reached twenty-four hours daily at 281-350-2665.



See CFAC Mechanical ad on page 50 of this issue



Comfort Systems USA South Central

The original Comfort Systems was founded in 1947. Our company, Comfort Systems USA South Central, was founded in 1987, and was one of Comfort Systems' first founding companies.

Comfort Systems USA owns 75 mechanical contractors throughout the United States. We service the surrounding Houston area as well as Austin and Dallas. Besides being a full-service air conditioning and heating, plumbing, and refrigeration service provider, we also have on staff mechanical engineers and now have a new construction department, too. To further support our customers and help them become more energy efficient, we have an energy support company.

Purchasing through our national vendor status gives us excellent purchasing capabilities and pricing, and we are able to remain very competitive for our customers.

We believe that one of the reasons we stand out as a premier mechanical service provider is our outlook on service and maintenance. Our goal is to be proactive as opposed to reactive, and to provide excellent customer service. Not only that, we strive to exceed our customers' expectations.



Our technicians are trained to give their expert opinions, and help guide our customers to make decisions that will be the best for their needs and their facilities' needs. Additionally, our maintenance customers are never charged overtime for any service calls placed after hours. All of our technicians are licensed and hold certificates to work on all different types and brands of equipment and controls.

We currently work with several churches and non-profit facilities. Some of our customers include Christ Church Cathedral, Wheeler Avenue Baptist Church, Lutheran High North, Lutheran High South, St. Mark's Episcopal, Chinese Baptist Church, Church Without Walls, First Presbyterian Church and Kingwood Baptist Church.

Comfort Systems USA takes the time to really get to know our customers and to appreciate them. We are open and available 24 hours a day, 7 days a week. Our physical location is 9745 Bent Oak, Houston TX 77040. We are off the Beltway 8 and 290 at Gessner.

For an appointment, or to learn more about our company and the services we provide, please call Greg MacRae at (832) 590-5794, or at (281) 520-0915, email him at gmacrae@csusasc.com, or visit our website at www.csusasc.com.



See Comfort System's ad on page 55 of this issue



TES Energy Services, LP

TES Energy started out in utility construction in 1949 as general contractors and then branched into electricity deregulation about 10 years ago. If you're not familiar with TES, they negotiate the lowest cost for electricity—under market rates—particularly for churches and schools. They put the retail electric providers into “bidding wars” for your business. Through careful negotiation, the lowest possible rates are provided to your organization. TES also has pre-negotiated specific terms and conditions to benefit non-profits, and created a “Power Buying Pool” of churches to create a large, combined group of contracts to negotiate with the provider community. This has successfully brought an under market rate to hundreds of churches, schools, and non-profits, and the number is continuing to grow.

TES can review your current account for operating efficiency, handle waste and recycling, do lighting retrofitting, and provide water adjustment for treatment of lime and mineral build-up on pipes, ice makers, and air conditioning condenser units. Along with providing low cost electricity and their other services for your business, they also provide low cost electricity for your home.

They have contracted with some of the largest mega-churches, such as the Potters House in Dallas, down to the smallest neighborhood churches in Texas and have helped them lower their utility bills up to 40% by our “Power Buying Group” and our other cost-saving services. TES has a powerful set of partner companies to assist customers, along with the rest of the CO+OP Vendor team.

TES Energy is a national company, doing business in all deregulated states. TES is licensed in the states of Arizona, California, Connecticut, Delaware, the District of Columbia, Illinois, Maine, Maryland, Massachusetts, Michigan, New Jersey, New York, Ohio, Pennsylvania, Rhode Island, and of course, Texas.

Their staff is made up of five industry analysts, an office team providing full office support, a residential desk, and over 15 outside sales people. CO+OP customer support is backed by the office staff and directly serviced by area account managers Michael Bernstein and Debbie Bennett in Houston, and John Blunt and Stephen Chapital in Dallas/Fort Worth. They are all involved with and support every CO+OP account. Pat Teague, CEO, is the executive manager for the CO+OP account, based out of Dallas. The office is open 8:30 a.m. to 5:00 p.m., Monday through Friday.

TES Energy Services is certified by TEPA, Texas Energy Professional Association. Every energy consultant at TES has been certified through extensive testing by TEPA of energy industry knowledge and experience.

To use their services or to get more information, contact one of our Texas Energy Professional Association Certified energy consultants.

To use our TES Services call TOLL FREE: 866.948.5720 x103.

Account Managers in Houston:

Michael Bernstein mbernstein@tesenergyservices.com
Debbie Bennett dbennett@tesenergyservices.com

Account Managers in Dallas:

John Blunt john@tesenergyservices.com
Stephen Chapital stephen@tesenergyservices.com

See TES ad on page 2 of this issue

US LED

Headquartered in Houston, Texas, US LED is a global leader in LED lighting, serving major markets including commercial and industrial lighting, convenience stores and gasoline stations, schools, multi-site retail, hospitals, museums, and high tech and other industries. By combining integrated technology, design and manufacturing with an award-winning engineering team, US LED continues to produce the most efficient, high-quality lighting solutions through its manufacturing partners in the U.S. and abroad.

What sets US LED apart from other lighting and signage companies is engineering extra-long life into their products. Where most companies are satisfied with 50,000-hour L-70s (that is the time when the fixture has lost 30% of its light and is considered the end of its life), most US LED fixtures have a >200,000-hour L-70.

Not only does that show superior engineering and quality, it also means that in ten years the US LED fixtures will still be producing 93% of their original illumination – compared to only 72% for the competition. The US LED fixtures have decades of life left at the point the competitive products require replacement.

US LED's in-house engineering staff has grown their catalog to include parking lot lights, wall packs, flood lights, recessed cans, troffers, cove lighting and much more. And what they don't produce, they can source at favorable pricing. Their lighting solutions lead the market in longevity and efficacy and are still very price competitive – a perfect combination. US LED's on-staff lighting designers will provide lighting layouts gratis, and their customer service group will help with ROI calculations to make it easy to decide on a proposed lighting solution.

CEO Ron Farmer states, "Of all our accomplishments, I am most proud of our team. US LED has the best culture and work environment I have ever experienced. We still have growing pains, because we are still growing. But US LED is a great place to learn and grow. Our goal as a group is revealed in our motto – "We do the right things the right way and on time!" "

Farmer founded the company in 2001. With their corporate office in Houston and their subsidiary, U.S. LED do Brasil, in São Paulo, US LED markets primarily throughout the Americas.

For more information, visit their website at www.usled.com.





Blackmon Mooring

Better Prices - Better Quality - Better Service

For over 65 years Blackmon Mooring has been a leader in the cleaning and restoration carpet-cleaning industry. The success of our company can be attributed to God's blessings upon our company, the Christian leadership of the ownership, and their dedication to helping people. From its inception, these values have been instilled into the company by the founders.

My grandfather, W. G. Blackmon, Jr., first met Scott Mooring in the late 1930s while attending TCU in Fort Worth, Texas. Subsequently, when World War II started in 1941, they both joined the Navy. In 1948, after their stints in the service, my grandfather and Mr. Mooring went into the business of cleaning furniture together.

In May of 1949 the Trinity River levee broke and completely flooded homes and businesses in the area surrounding the Montgomery Ward building in Fort Worth. This was the company's first foray into the disaster recovery business, with the company cleaning the clothes and furniture of the families affected by the flood. From that point on, our business took off.

Blackmon Mooring has been a constant in the Fort Worth community for over 65 years. Still family owned and operated by my father, Kirk, and two uncles, Greg and Bill, our business has grown to 20 locations across the states of Texas, Oklahoma, Georgia, California, and New York . . . and in cities such as Miami, Washington D.C., and Chicago. In the next two years we look to expand further into other areas of the country with all of the services we offer:

- Hot water extraction carpet cleaning
- Serving residential and commercial properties
- World-wide large-scale commercial construction and restoration, a partnership of Blackmon Mooring and BMS CAT

Our company's partnership with the Church CO+OP has not only helped us bring in additional business, but has also strengthened our involvement in the church and charitable communities.

We are proud to say that we have been cleaning furniture and carpet, restoring homes and businesses after a fire or flood, and helping communities recover and rebuild from devastating storms since 1948.

Our emergency services are available 24 hours a day, 7 days a week. As we always say, "No job is too big or too small for Blackmon Mooring."

Cameron Blackmon
Corporate Programs Director

For more information about Blackmon Mooring and our services, see our website at www.blackmonmooring.com. Our 24/7 call center (all locations) can be reached at 877.340.7752.



See Blackmon Mooring ad on page 51 of this issue



Chamberlin Roofing & Waterproofing

Chamberlin Roofing & Waterproofing is an established contractor that provides:

- Roofing & Sheet Metal
- Waterproofing & Caulking
- Building & Garage Restoration
- Roof Maintenance & Leak Repair Services
- Proactive Roof Asset Management

With offices in Austin, San Antonio, Houston, Dallas, Oklahoma City and Tulsa, Chamberlin covers the entire building envelope on commercial buildings throughout Texas, Oklahoma, Louisiana, Arkansas and New Mexico.

We are ONE source with MANY solutions to keep water out of buildings. Whether water is intruding from windows, walls, below-grade or the roof, we repair it! We are a full-service building envelope contractor.

Our Roof Maintenance and Leak Repair Department operates 24/7, so we can respond to emergency service calls on evenings and weekends.

What are you doing to PROACTIVELY maintain your roof systems? Our Houston and Dallas markets offer a Proactive Roof Asset Management program that includes semi-annual roof surveys and online asset management tools. Call us to find out if it is a solution for you!

Call Monica Keels at 713.880.1432 or email mkeels@chamberlinltd.com.

www.chamberlinltd.com



See Chamberlin Roofing's ad on page 51 of this issue

Church Interiors, Inc.



Church Interiors, Inc. is part of the nation's leading church renovation company, Church Interiors, Inc., which has a Nationwide Dealer Network of project consultants and installers that are eager to help make improvements to your church.

Church Interiors was established in 1981 in High Point, North Carolina, and initially provided re-upholstery services for church pews and courtroom benches. Since that time the company has expanded into a complete turnkey church decorating and renovation company, offering a host of services designed to enhance the worship experience. Our services include, but are not limited to:

- interior design services and complete building renovation
- construction and painting services
- church furniture (pulpits and chancel furniture, pews, chairs, theater seating, pew refinishing, pew reupholstering and cushions)
- carpet, tile flooring, gym and sports flooring
- light fixtures, audio/video equipment and installation, video projectors, screens...and more!



At Church Interiors, we are sensitive to your style of worship. Before the first recommendation is made, our company will carefully evaluate the existing architecture of your facility and the needs and desires of your entire staff and congregation. Church Interiors is committed to making your church a beautiful, functional ministry tool. Our project sales managers will travel to your church for preliminary meetings, show samples, prepare cost estimates, execute contracts, process paperwork to order materials, and oversee all renovation projects.

With many years of experience in working with churches on renovations and building projects, we have developed a quality line of church products and services. Our on-site interior designers have arranged and developed custom colors in carpet and matching fabrics to meet the needs of any church. Our emphasis on proper design and planning, using the highest quality products and qualified craftsmen, are the keys to our success.

Church Interiors also specializes in pew upholstery. Over the years we have worked diligently to perfect our techniques so that we may serve our customers better. Since 1981 we have participated in over 10,000 renovations and upholstered over 1 million feet of pews. We have renovated areas from small chapels that seat fewer than 100 people to large "cathedrals" that seat over 2,000, including many churches on the Historical Register.

We have many years of experience in working with churches on renovations and building projects. Our professional staff has developed a quality line of church products and services to meet your furnishing needs. We'll provide you with a complete turnkey operation including interior design, or we'll simply replace or restore individual furnishings. Whatever you need, we're committed to making your church or sanctuary beautiful!

Our renovation business is about faith, love, trust and making your church into a tool for ministry to reach people for Christ. We are much honored to be a part of and serve the members of the Church CO+OP.

To learn more about Church Interiors Inc. and the services we provide, or to access our "online store," please visit www.churchinteriors.com or contact Mike Nowlin at 312.403.0764. You may email Mike at mnowlin@churchinteriors.com.

See Church Interiors, Inc's ad on page 43 of this issue



Gulf Coast Security Services

Gulf Coast Security Services, located in Houston's Westchase District, is a full-service electronic security services company providing customized solutions in electronic intrusion systems, fire detection and annunciation, video surveillance, access control and communication/intercom systems.

Founded in 1988, Gulf Coast Security Services has been proudly serving Texas for over 25 years. Currently monitoring and servicing customers from Orange to the Hill Country and points in between, Gulf Coast installs, services and monitors the latest technologies, but with cost and value in mind. We offer turnkey solutions from design and specification to permitting, installation, testing, training, on-going monitoring and service. We integrate access control, intercom systems, security and video solutions to maximize the effectiveness of our customers' electronic security assets.

We have been serving churches and non-profit organizations since our inception, and quickly learned the need to provide solutions at the lowest possible cost. Today everything we do for CO+OP members is special-priced to preserve as much as possible for their core missions, while still providing for a safe and secure environment.

Gulf Coast is state-licensed by both the Texas Department of Public Safety and the Texas State Fire Marshall, is a member of the Texas Burglar and Fire Alarm Association, and is A+ Rated by the BBB.

To learn more about Gulf Coast Security Services, visit our website at www.gulfcoastsecurity.net or call 713.412.8314.



See Gulf Coast Security Services ad on page 54 of this issue

Integrity Furniture & Equipment

INTEGRITY

F U R N I T U R E

At Integrity Furniture, we do more than offer a line of fabricated furniture that is identical to what you can get from numerous other companies. What we offer is a line of church and school furniture that is made with the quality materials and construction you want in either setting to be both attractive and durable. Our furniture is also available at reasonable prices to fit a variety of budgets, and we back all of our products with superior customer service. Our integrity in dealing with customers and suppliers is important to us, as our name implies.

When you are in need of furniture for your church, school or organization, we have the products that will meet your specific needs. Our selection of Early Childhood items includes the furnishings and carpets for kids in both a "Faith-Based" theme that features familiar Biblical characters and a general line that includes the alphabet, shapes, numbers and more. We also have bookshelves, changing tables and cribs, blocks, lockers and sensory tables. For older students we have student desks in Artco-Bell, National Public Seating, and Virco styles to suit a variety of needs and budgets.

Our staging equipment is another versatile type of furnishing that can be used in a variety of settings. Portable stages allow you to choose the size and height that you need, in addition to a choice of surface types. They are available with carpet, hardboard and polypropylene.

We also offer a selection of seating that comes in an extensive range of options for cafeteria tables, auditorium seating, worship seating chairs and more. Our folding chairs are available not only in the standard metal design, but you can also choose from upholstered with fabric or vinyl, in addition to plastic chairs.

We offer a variety of particleboard and plywood core folding tables with multiple laminate color selections. We also offer lightweight folding tables with either ABS plastic or blow-molded plastic table tops.

Integrity Furniture is here for you in the early planning stages of your building projects to provide a quote for your budget. We are also available to meet with your committee or building manager to discuss products and delivery options.

Visit our website at www.integrityfurniture.com to see all the products that are available for your church or school. You can also reach us at 1-888-600-8639.



See Integrity Furniture's ad on page 48 of this issue

Mity-Lite Tables & Chairs



MityLite has been deeply involved in supporting the worship market for more than 25 years. In its beginnings, the company was established to develop a highly durable and lightweight folding leg table for the church market. Since then MityLite tables and chairs have become the industry standard for quality and performance in a wide variety of rigorous commercial environments. Our experience in the worship market gives us a great appreciation for the need to design, develop, and manufacture long-lasting products that provide the lowest possible cost of ownership.

"Every dollar in ministry was given by someone . . . we're determined to stretch those dollars to make more of the funds available for ministry. Part of our responsibility is to make good decisions and recommendations in the interest of real stewardship. We're confident to recommend MityLite and proud to have them in our CO+OP vendor group. The products that they produce are top quality; they last and last."

- Dan Bishop, CO+OP Connection Partner

With more than 30 new products launched in the last five years, MityLite today is quickly becoming your single source for all multi-purpose, educational, and worship space furniture. MityLite's product lines now include a wide variety of innovative folding and stacking chairs, folding tables, partitions, staging, and more. With hundreds of options available, each made-to-order product is backed by MityLite's industry-leading warranty and factory-direct customer service.

"It is a tall order to exceed expectations in today's marketplace; however, our foundational focus on durability provides the strength to meet economic and engineering demands while allowing us the ability to create well-designed products and relationships that last."

- John Dudash, MityLite President & CEO

MityLite was recognized as the Utah Manufacturer of the Year in 2011 by the Utah Manufacturing Association and is among 100 world-class manufacturing companies recognized by Frost & Sullivan's Manufacturing Leadership Council in 2012 and 2014. To learn more about MityLite's exceptional products, you can reach a representative toll free at 877-214-2005 or request info at mitylite.com/coop1.

TOGETHER
WE SERVE

MityLite is your single source for durably designed multi-purpose, educational, and worship space furniture.

877-214-2005 • mitylite.com/coop1



SHERWIN-WILLIAMS.

Sherwin Williams

Founded in 1866, The Sherwin-Williams Company is a global leader in the manufacture, development, distribution, and sale of coatings and related products to professional, industrial, commercial, and retail customers. The company manufactures products under well-known brands such as Sherwin-Williams®, HGTV HOME® by Sherwin-Williams, Dutch Boy®, Krylon®, Minwax®, Thompson's® Water Seal®, and many more. With global headquarters in Cleveland, Ohio, Sherwin-Williams® branded products are sold exclusively through a chain of more than 4,100 company-operated stores and facilities, while the company's other brands are sold through leading mass merchandisers, home centers, independent paint dealers, hardware stores, automotive retailers, and industrial distributors.

With more than 4,000 stores, 2,500 field representatives and a team of dedicated National Account Executives, we are committed to being your strategic account partner.

We currently have over 340 Sherwin-Williams locations in Texas ready to serve you.

Sherwin-Williams offers your church the following program benefits:

- Discounts on all paint and painting supplies
- Expert local onsite service and technical advice from trained representatives
- Free on-site delivery
- Special local quotes available on spray equipment, ladders, wallcovering and window treatments

How the program works:

- To locate a Sherwin-Williams® store near you, visit sherwin-williams.com or call 1-800-4-SHERWIN
- If you need to set up an account, feel free to contact Chris Rollins, National Account Executive for Sherwin-Williams at 713-927-3387, or email him at chris.l.rollins@sherwin.com. Please let him know you are affiliated with the Church CO+OP.
- You have the option to use the Sherwin-Williams charge account, check, credit card, or cash. Be sure to reference the Church CO+OP's SW Parent Code #AK40.

Other features and benefits:

- At Sherwin-Williams, we can help you manage color decisions with confidence. We offer more than 1500 interior and exterior hues, which are consistent from state to state and region to region. Explore the endless possibilities of Sherwin-Williams paint at www.sherwin-williams.com/color

The Sherwin-Williams Company is proud to be a Church CO+OP preferred supplier for paint and painting supplies.



ONE-STOP SHOP

For All Your Maintenance Painting Needs



- | | |
|---|---|
| ▶ Innovative coatings to get the job done quickly | ▶ Paints that meet the most stringent environmental regulations |
| ▶ A broad selection of paints and stains, applicators and painting supplies | ▶ Competitive pricing |
| ▶ Exceptional color selection tools | ▶ Expert advice and exceptional service from a store near you |

Visit sherwin-williams.com



Residential

3M - A clearly better way to bring light into your home. For more than 40 years, **3M** has been improving light with window film.

*"Trust **3M** To Enjoy Your Light, Your Way."*



Commercial

Windows are beautiful, but they come with their share of problems: high energy costs, discomfort, safety, security and fading. **3M** is the name you can trust to help eliminate these problems.

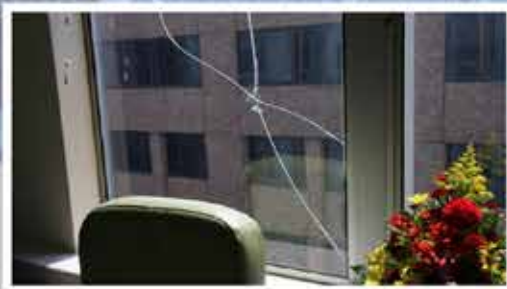
*"Trust **3M** To Enjoy Your Light, Your Way."*



Decorative

Through INFINITEOPTIKS privacy can be customized allowing light to pour in, and creating a unique open feel. Any color, any look is now possible for your glass and wall areas.

*"Trust **3M** To Enjoy Your Light, Your Way."*



Safety / Security

3M can do more than shield you from high electric bills. **3M** window film can help shield you from unwelcome events like hurricanes, severe storms, accidents, vandalism and burglaries.

*"Trust **3M** To Enjoy Your Light, Your Way."*

sunsetglasstinting.com

See Sunset Tint's ad on page 51 of this issue

Total Recreation Products

Every child is unique, and ALL children need to play. At Total Recreation Products it's our mission to design fascinating, safe, and engaging PLAYGROUNDS! Our sales staff live, work, and play throughout Texas and Louisiana, so you can be assured that they will understand your needs on a personal level. They can assist you in the customizing, design and development of your project from initial idea to grand opening.

Whether you need playground equipment, surfacing, site furnishings or sports/fitness equipment, we're here every step of the process. We have experienced territory sales managers in your area available to meet with you to design and plan your unique play area. Our in-house CAD department will make your design dreams a reality, and our customer service representatives will walk you through the entire process from initial proposal to completion.

Total Recreation employs four National Playground Safety Institute inspectors, so we are always up to date with playground safety standards and guidelines. You can rest assured that we only sell the highest quality, safest products found. GameTime products are ISO 9001, ASTM, CPSC and IPEMA certified and fully backed by one of the best insurance and warranty programs in the industry. In addition, many of our territory sales managers are also certified GameTime playground installers. They help ensure that your equipment is installed with all safety guidelines in mind.

Please give us a call and we will put you in contact with the Territory Sales Manager for your part of the state.

800-392-9909 or email: info@totalrecreation.net



Bring play to nature with an exciting line of trail components that bring children and families to the trail or play environment. Create fun learning opportunities with playful elements, educational signage, and nature-themed site amenities.

GameTime
A Pinnacle CORE Company



See TRP's ad on page 45 of this issue

Tri-Contracting

TRI Contracting is a firm in the greater Houston area that provides exceptional construction and remodeling service to a variety of clients in the public and private sectors, including church, townhome, condominium, warehouse, office space, restaurant, custom home and commercial lease space facilities. They have been working with numerous churches and non-profits in the greater Houston area since their founding in 1981.

TRI serves their clients from start to finish: they handle the initial needs assessment, conception, design, project planning/management, materials acquisition, construction pricing/value engineering, fabrication, staging and construction, final cleanup, and closeout and warranty.

TRI takes all necessary measures to ensure a project's success by striving not only to meet but also to exceed their clients' expectations. All TRI's staff and sub-contractors are professional, licensed, insured and well versed so they can apply the necessary expertise to ensure that projects are completed on time and to the highest professional standards.

TRI's goal is to build a long-lasting relationship with their clients based on exceptional design and cost-effective solutions that meet their clients' needs. They are proud that some of their earliest clients are still their main clients. They take pride in their professional old-fashioned work ethic.

The owners of TRI Contracting have grown up in church and around the church all of their lives, as their father was a pastor. Working with pastors and church leadership has always been one of their strongest attributes. One of the features that makes TRI unique is their sensitivity to the issues that churches face and their willingness to go the extra mile for resolution to any and all issues that may arise. They believe in treating others in the same way that they would want to be treated. This encompasses the pre-construction phase, the construction phase, and most importantly, the closeout/warranty phase.

More information is available at their website at www.tricontracting.net. To receive a Qualification Packet, please contact Cheryl Wilson at 832.220.6186.

Contact: David Hill or Jay Lindley

Phone: 832.220.6186

Email: info@tricontracting.net

Website: www.tricontracting.net

Location: 13903 Huffmeister Road, Cypress TX 77429





- Christian based construction company.
- Projects ranging in size from \$10,000 to \$10,000,000.
- Experienced in both remodel and new construction.
- Very involved in missions, both local and around the globe.
- Professional project assessment & management.
- Professional design & construction teams.
- In business since 1981.

www.tricontracting.net

13903 Huffmeister Rd.
Cypress, TX 77429

Jay@tricontracting.net

Phone: (832) 220-6186
Fax: (832) 220-6292



Ann E. Williams, PC

Certified Public Accounting Firm specializing in churches and other not-for-profits

*Let us help your church ,
ministry or other non-
profit bloom*

Ann E. Williams, PC, is a full service accounting firm located in both North Houston (Cypress) and South Houston (Pearland). We specialize in new church plants (“start ups”) and churches or ministries in rapid growth mode. We can assist with

- * obtaining the financial statements needed for funding capital projects or refinancing existing debt through our services (i.e. audits, reviews and compilations)
- * developing internal controls and accounting procedures
- * setting up new accounting software (ie, Shelby, PowerChurch, and QuickBooks)
- * preparing budgets and financial projections
- * obtaining 501 (c) (3) status and more

Our services are centered around your organization’s needs. We offer Big 4 Accounting Firm services at a more economical price.

Our motto is simple: We help you to **C**ontinue to **P**rotect your **A**ssets.

See Ann E. Williams ad on page 47 of this issue

Frost Bank



From our beginnings in 1868 as a small mercantile store in San Antonio, Frost has grown into a full-service financial institution, serving businesses and individuals across Texas. Our goal in the beginning remains our goal today: to help Texans have a better life. That simple approach has served us well through 148 years of good times, tough times, and everything in between.

Today we are one of the largest financial institutions based in Texas, serving all the state's major markets with banking, investment and insurance services. To better serve the banking needs of government and nonprofit organizations, we have specialists in each of our regions with knowledge and experience to help meet the financial challenges of our fellow Texans.

At Frost, our main focus is on building a relationship. Our Public Finance Division will work with you, side by side, to make sure you get the attention you deserve. Each specialist will take the time and effort to really get to know your organization, your goals and your needs. Then we will make our recommendations based on your long-term best interest.

For more information, please contact one of the Frost Bank employees listed below, or visit frostbank.com.

Noel M. Byrne, Division Manager (713) 388-1146

Shirley Cox, North Texas Sales Manager (817) 420-5563

Anthony White, South Texas Team Leader (210) 220-6996

Van Carter, Public Sector Treasury Sales Manager (214) 515-4948

Kim Spears, Statewide Public Finance Coordinator (361) 844-1202

Let us take care of your organization's financial well-being so it can take care of the community.

Deposit and loan products are offered through Frost Bank, Member FDIC.

Investment management services and trust services are offered through Frost Wealth Advisors of Frost Bank.

Investment products are also offered through Frost Brokerage Services, Inc., Member FINRA and SIPC.

Insurance products are offered through Frost Insurance for solicitation in the state of Texas. Investment and insurance products are not insured by the FDIC or any other Federal Government Agency – are not a deposit or obligation of or guaranteed by Frost – may involve investment risks, including possible loss of principal amount invested.

See Frost's ad on page 44 of this issue



Ratloff & Associates

"In God we trust, all others we audit"

Ratloff & Associates is a certified public accounting firm specializing in services to churches and religious organizations. R&A has been serving churches for over twenty years with clients principally in the Houston and Dallas/Fort Worth area. Located in Fort Worth, Texas, R&A has six staff auditors and two contract auditors available to serve our clients: over eighty churches located from Washington state to Pennsylvania, Maryland and Georgia. Clients have revenue bases from as little as \$300,000 to over \$100 million and include a seminary, televangelists, mega-churches and denominational conferences.

The firm was founded by John Ratloff, who felt called by God to serve as a church administrator. He found no vacancies in that position, but got a call from a local mega-church whose Big Eight audit firm had ceased auditing churches. They asked Ratloff if he would perform the audit, and having served as an auditor with Arthur Andersen for nine years, he was happy to oblige. While he was auditing the mega-church, other smaller churches called to inquire who their auditor was, as they too needed that service. The call from God was not to serve only one church, but to serve many churches as an auditor, advisor and consultant. Thus Ratloff & Associates was birthed.

R&A's main service is an audit in accordance with generally accepted accounting principles. This is the highest and best report from an auditor. It requires testing procedures and verifying balances of assets and liabilities. An alternative service is a review, which gives the church a set of financial statements in accordance with generally accepted accounting principles. It is accompanied by inquiries and analysis to support the integrity of the financial statements. A lesser level of assurance is through a compilation, which is merely drafting financial statements from material provided by the client with very little additional work.

R&A offers a wide range of non-attest services. Many times we receive calls from churches stating they need an audit, but an exploration of their real needs reveals that what they

really want is someone to tell them their internal procedures are sound and that they are in compliance with laws and regulations. While an audit addresses these concerns, the audit procedures are not as detailed as a system and procedure review. R&A performs system and procedure reviews and identifies weaknesses and how procedures can be strengthened in order to comply with laws and regulations. These consulting services are less expensive than an audit.

R&A staff are intimately familiar with the popular church softwares: Shelby, ACS, QuickBooks, Servant Keeper, Fellowship One, and many others. Because our staff audits churches year round, we are well acquainted with church procedures. Our clients do not have to "train the auditors" in church accounting and procedures. Another advantage is that clients can call and receive advice on many church-related issues, such as contribution receipting, housing allowances, expense documentation, and many others, without receiving a bill.

A frequent question we receive is "How can an accounting firm from Fort Worth be cost-effective with the travel cost to Houston?" When we receive an engagement, we request many documents electronically and perform much of our work in our office before the field visit. This reduces the amount of time spent in clients' offices and concentrates field time on the examination of documents and inspections required under generally accepted audit standards. It also allows clients to respond to inquiries without interference with their daily responsibilities. R&A strives to be minimally disruptive to our clients' daily routines.

Churches have audits because (1) it is required under a loan covenant with a bank, (2) it demonstrates good stewardship and transparency, and (3) it is a best practice for any organization. If you are interested in discussing an audit, or you are looking to rotate auditors after using the same one for many years, please contact one of R&A's shareholders, John Ratloff or Ashley Voss, at 817-332-3222, or jratloff@ratloffcpas.com or avoss@ratloffcpas.com. Visit our website at <http://ratloffcpas.com>.

See Ratloff & Associates ad on page 50 of this issue

First Choice Coffee Services



First Choice Coffee Services has provided premium coffee solutions to business throughout the United States for nearly half a century. We have made a mission to offer the latest most upscale and environmentally friendly options for all you coffee lovers. First Choice strives to be the premier supplier for office coffee services ensuring we save churches time and remain cost effective.

- Offer a full inventory of brand name products on coffee, teas, soda, and snacks.
- Over 100 coffee blends including gourmet Starbucks, Seattle's Best, and our First Café private label.
- Traditional pot systems to fit every budget and style.
- Convenience of single cup brewing equipment such as Starbucks I-cup, Virtu 90 series, Bunn Pod Brewer, Flavia, and Keurig.

- Routine deliveries with yearly route calendar, emergency product delivery available within 24 hours.
- Inventory levels maintained by trained non-commissioned Route Supervisors.
- Dedicated management team with 25 years of experience servicing the Houston area.
- Brand new equipment installed at no charge.
- Services Nationwide including four branches in Texas (Austin, Dallas, Fort Worth, & Houston).

Grab a cup of coffee Let us take care of everything else.

Learn more about First Choice Coffee Services at www.firstchoiceservices.com. Contact your CO+OP Representative Ross Hebert at 281.820.6300 or email r.hebert@firstchoiceservices.com to schedule a time to discuss your unique needs over a fresh cup of coffee. Available Monday-Friday 8:00-5:00.

First Choice Coffee Services

Newest CO+OP member Testimonial-

"Service is great. I am happy with the (Virtu) machine as it provides customization while still providing a wide range of whole bean products. I am in need of a second."

**Ben Morrow, Food Service Director,
The Woodlands United Methodist**

*Office Coffee Service
Specialty Coffees
Office Water Services*



Houston Branch:

**10055 Regal Row #150
Houston, Texas 77040**

Ross Hebert 281.820.6300

Daiols

firstCHOICE
coffee services

www.firstchoiceservices.com



PointSource/SYSCO

PointSource has been in business since 2004 as a Group Purchasing Organization (GPO) revolving around foodservice food, and paper and cleaning supplies. Dieter Kadoke and myself (Frank Dameron) are the two managing partners of PointSource; we worked together prior to forming this company. PointSource is headquartered in Dallas and associated with SYSCO Nationwide.

Dieter and I are both chefs by profession, having worked in the Wyndham Hotel chain for 24 years, handling annually about \$6 million in rebates and allowances, so we know the business inside and out.

We offer single foodservice operators the ability to purchase foodservice items competitively because we leverage the volume of all members of the GPO. All members are able to take part in the marketing opportunities afforded the whole group.

PointSource has been helping small and large churches, universities and hotels with their food service needs for over seven years by providing product specification, national pricing and rebates and allowances quarterly, further reducing your cost. We can help you purchase the best products at the best price!

New and innovative ideas have been set up by PointSource to offer even more savings:

- Rebate programs with many well-known product manufacturers. Every quarter we invoice the manufacturers and send the rebate checks to our customers.
- We have negotiated an innovative delivery size incentive schedule, which further drives down overall food costs.

Our PointSource GPO is contracted with over 80 leading manufacturers such as General Mills, HJ Heinz, Campbell's Soup, Smuckers, Hormel, and many other notable companies.

To learn more about PointSource and all that it can offer as a Group Purchasing Organization, visit our website at www.pointsourceservices.com. We also have info sheets available on request. For consultations with PointSource, call us at 214-336-0935. We are available 8:00 a.m. to 8:00 p.m., 7 days a week.



Austin 512.388.8000	Houston 713.672.8080	San Antonio 210.661.4581	Dallas 469.384.6700	Lubbock 806.747.2678
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SYSCO offers the widest selection of food and related products in the industry. PointSource has created a manufacturer rebate and allowance program, comprised of agreements with over 90 manufacturers, which they offer in sync with SYSCO. The services are free of cost to CO+OP ministries. PointSource invoices manufacturers quarterly and returns to your ministry the rebates and allowances earned. Together SYSCO and PointSource can quickly and efficiently reduce your food costs.



To sign up or inquire about the program, please call **Dieter Kadoke at 214-336-0935**



713.586.6430
www.bemaservices.com
info@bemaservices.com

"BEMA has made us more effective in reaching others. Where other firms could not understand the sacredness of our mission, BEMA has excelled in keeping our infrastructure in step with our needs and led us to make the appropriate technological advancements as our church has rapidly grown. Every church needs a partner like BEMA to be effective as the Body of Christ."

**Patrick Kelley, Senior Pastor
River Pointe Community Church**

"We love BEMA. They have enabled us to take huge strides in upgrading our network, which has put us on a new level of efficiency."

**Lisa Allen, Administrator
First Baptist Pasadena**

"We had a hard drive fail last week. Your engineer stayed late until the job was finished and the server was up and running. It's times like these which make us very thankful we have a relationship with BEMA."

**Tom Cordero, Associate Pastor
Braeswood Assembly of God**

TECHNOLOGY SOLUTIONS

FOCUSED ON CHURCHES, MINISTRIES AND NON-PROFITS

Who We Are

BEMA delivers effective, secure, and reliable information technology services to churches, schools, and ministries across the nation. We have thirty employees on staff in Houston, Texas.

BEMA clients pursuing service missions have access to quality technology solutions, flexible support, technical excellence, and superior client service. Knowing that service organizations often have limited budgets, we offer solutions that are mindful of their unique missions, circumstances, goals and resources.

What We Do

BEMA offers a variety of technology solutions, including:

- Comprehensive technology assessments
- Project work
- Ongoing support
- IT strategy (cloud computing, hosted solutions, virtualization, co-location, etc.)
- Voice over IP phone solutions
- IT Plan creation
- Budget preparation
- Relocation assistance (new facilities, office moves, etc...)

Questions We Answer

- What is cloud computing, and is it right for me?
- Can my staff work remotely in a secure fashion?
- Should I use a co-location facility for disaster recovery purposes?
- Should I buy Macs for everyone who requests one?
- Does virtualizing my servers really make sense?
- Should we allow our employees to bring their own devices to work (BYOD)?

UNITED BY VALUES

At Core Benefits, we've created a respected firm that specializes in putting people first. Our goal is to provide you with unbiased, expert and thoughtful guidance through common Core values. We strive to recommend strategies for your church and business that are designed to foster happy, healthy and productive employees while meeting your financial goals and ministry budget.



Core has a dedicated Christian agent working hard to assist you with your benefits and plan administration. Kim Whaley has been in the industry since 1991 and with Core for over 9 years. In her role as an agent and a Registered Health Underwriter, she has focused on understanding ACA regulations and what you need to do to stay compliant. Regardless of group size, Kim can design a program to meet your budget and employee needs.



Services for Employers include:

- Plan Design – We will meet with you one on one to determine your goals and financial guidelines and design a benefits program to meet your needs. This can include medical, dental, vision, long- and short-term disability and worksite benefits to help with high deductibles. With the exception of medical, plans can be offered to your staff on a voluntary, employee-paid basis to allow them access to large group benefits without impacting your budget.
- Plan Administration – Assistance and research to keep you informed and in compliance with all state and federal laws, including ACA. We take responsibility for new hire enrollments and terminating benefits for employees no longer with you. We will assist in establishing your ERISA plan as mandated by the federal government, as well as COBRA administration.
- Claims Management – when a claim is made, we assist in the process from the first filing of a claim to its resolution.
- Benefits Education – Craft a competitive employee benefits plan to recruit and retain valuable employees and conduct meetings to educate your employees on the plans offered.



Don't Get Run Over By ACA REGULATIONS

**For assistance, contact Kim Whaley at (713) 647-9700 or kim@corebenefits.net
www.corebenefits.net**

See Core Benefits ad on page 54 of this issue



Health Insurance Solutions

Michelle Feagin, RHU

Choosing a Medicare plan is a big decision.

With so many different types of plans being offered, the process can become overwhelming. It's important to work with the right agent – someone who can guide you through the Medicare maze and help you find the plan that will be the right fit for you.

Your needs come first.

We are a Christian business and see our work as a ministry. We strive to provide the personalized service that each client needs and deserves. We can also help churches reduce premiums by offering alternative Medicare plans to eligible staff members.

Our Goal

Our goal is to do what is right for each client. We limit ourselves to quality carriers who have shown a tradition of strong commitment to the Medicare market. We provide over 30 years of insurance experience and never charge any fees. In addition to helping individuals, we also offer educational Medicare presentations to churches to assist their staff with enrollment decisions. We will only recommend enrollment in a plan when it is the best thing for you.

What you can expect from us: Integrity, Expertise and Christian Ethics

When we meet, we will help you:

- Understand your plan choices
- Get answers to your questions
- Choose a plan with confidence

Testimonials

Thanks so much for spending time with us today. I feel ever so much better about insurance coverage. What was to me an irritating necessity is now something I much better understand and feel comfortable about. YOU made the difference so thank you for being patient and kind during the meeting.

—Selena B.

Thanks again for your help. We both feel like God has gone before us every step of the way in this process. He led me to you and we are thankful!

—Sue B.



Navigating the Medicare maze is tricky, and it helps to have an advocate to answer your questions. With more than 30 years' experience, I can help you understand your Medicare benefits.

Whether you are reaching age 65, retiring, or intend to continue working, I can help you determine your best coverage option. I also assist family members trying to help their parents with these decisions. Having cared for my mother for several years, I fully understand the importance of being able to access quality medical care. I also offer educational Medicare seminars for employees and members of your church.

My goal is to help you understand how Medicare works and to simplify the process for you.

Call today to learn more about your Medicare Choices.

Michelle Feagin, RHU | Health Insurance Solutions
281-752-4830 | mfeagin1@comcast.net

Where Faith & Insurance Unite

- 1 Quality Protection** – top quality coverage designed for the specific needs of your church, Christian school, or other non-profit.
- 2 Selection** – from among numerous highly rated insurance companies allowing our agency to be your one-stop shopping center.
- 3 Dedication** – professionals who have a strong desire to act as your advisor on coverage recommendations and other risk-management needs.
- 4 Experience** – over 40 years of experience.
- 5 Service** – a dedicated and experienced staff including continual involvement by the agent.
- 6 Claims** – your advocate in a claim or crisis.
- 7 Reviews** – annual customized reviews of your insurance coverage portfolio.
- 8 Value Added Services** – specialized and highly experienced departments within the agency can provide your employee benefits and address your risk management needs/concerns.
- 9 Relationships** – we get to know you; we desire to serve you; we work hard to earn your trust.
- 10 Success** – by our dedication to your needs, we have become one of the largest independent property and casualty agencies in Texas, providing coverage to over 35,000 policyholders and over \$75 million in premium while our church and non-profit department serves over 2,000 policyholders and over \$20 million in premium.

For more information on Insurance One, its national programs and carriers, visit www.InsuranceOneAgency.com.

The Woodlands ● Dallas ● San Antonio



“WITH THEIR EXPERTISE AND EXPERIENCE, INSURANCE ONE HAS A PASSION TO SERVE THEIR CLIENTS WITH EXCELLENCE.”

Property and Casualty Program For Church & Non-Profit Organizations

- Property
- General Liability
- Automobile - Vans & Buses
- Pastoral Liability, Directors & Officers and Sexual Misconduct
- Workers Compensation

See website for value-added services

As an independent insurance agency, Insurance One will serve your interests first. We are one of the largest and most diversified insurance agencies in Texas. Our focus is on your bottom line and making sure you have the right type and amount of coverage. We want to do what is best for your church or non-profit business, so that you are protected and can focus on your ministry or mission. We don't just earn your business to add a new account: we believe that earning your business is an ongoing effort.



eSpace/Cool Solutions

Cool Solutions Group and eSPACE are honored to be part of the CO+OP and to offer our products and services to such an incredible group of churches. WHY we do WHAT we do is what separates us from other companies in the industry.

So... **WHY** do **Cool Solutions Group** and **eSPACE** do what we do? Many of you know **what** we do: church facility consulting, planning and project management; software creation; facility management. But here is our **WHY**: To assist organizations to be effective, efficient and intentional with the facilities they have been entrusted to steward. That is what drives us, the undergirding of everything we do. Period.

Now, **WHAT** is it that we do? We accomplish our **WHY** with the following **WHATs**:

We offer "best in class" software solutions to help any organization with facilities be more effective and efficient. We have **The ONLY 3-in-1 Facility Management Solution** on the market. These solutions include:

Event/Facility Scheduler

- Unlimited Users
- Conflict Resolution – No Double Booking
- Spaces/Rooms (part of your facility)
- Services (needing human interaction)
- Resources (in terms of movable assets)
- Multiple Location Options
- Multiple Approval and Permission Levels
- Web, Email & Phone Support
- Develop Customized Forms
- Document Library
- Upload Floor Plans and Setup Configuration
- Robust Reporting Options
- Automated Reminder
- COOL SPACE HVAC Interface
- Third Party API
- Event Registration
- Customizable Public Facing Calendar for your website

Work Order Management

- Inventory Management
- Vendor Management, including a new Vendor Portal
- User Portal eases requesting Work Orders
- Calendar view of Work Orders and ability to export to personal calendar
- Document Library
- Robust Report Builder
- Unlimited Users included with Advanced Packages
- Multiple Location Options
- Multiple Approval and Permission Levels
- Responsive Design/Mobile Friendly
- Single Login when subscribed to Work Order Management and Event Scheduler
- Custom Alerts
- Color Coded Priorities

COOL SPACE – HVAC Integration

- Integrate Event your Scheduler with your HVAC system
- Eliminates need to add events to the room scheduler AND have to set thermostats or building automation system
- Only run your HVAC when spaces are actually being used
- Reduce energy consumption...and cost
- Increase staff efficiency
- Can work with other facility calendar software (call to see if your system is one)



See eSpace/Cool Solutions ad on page 44 of this issue



Generis

Generis Group is an organization that works with churches, Christian schools, colleges and universities, and faith-based non-profits to accelerate generosity toward God-inspired vision. Essentially, we work with these organizations to determine how they can fund more of their vision each year. God's vision is always greater than we can accomplish, but we must continue to chase that vision, which requires funding. That's where we come in. We can help these organizations fund more and more of their vision and spiritually transform their people.

Generis has been in existence for more than 25 years, during which time we have worked with over 2,000 churches and other Christian organizations, helping them raise more than \$5 billion. We are physically located in Atlanta, Georgia, but our services and outreach cover the entire United States. Over the years we have worked with more than 2,000 churches and other organizations, more than 200 of which are located in Texas.

We are a very innovative firm. We know that people and culture are constantly changing. As a result, we are always looking for ways to improve. We understand that generosity is about so much more than fundraising: it is a journey of spiritual growth and Kingdom impact. We want to help organizations engage, excite, and involve their givers. We live and breathe generosity in our effort to fully understand how the organizations we work with can better fund their God-inspired visions. We have developed unique and fully customizable processes to help these organizations reach their funding goals.

One of our core values is "Church First" (or organization first). This means our number one priority, in every situation, is to do what's best for the church or organization. Our process is completely customized, based on the client organization's culture and history. Also, it is important to us that we always exceed the expectations of our clients. In addition to their Generis guide (consultant), our clients are supported by a strong team in our home office in Atlanta, Georgia. Our team has a combined 635 years of ministry and consulting experience.

It is said, "What gets measured, gets managed." Monitoring your church's (or other organization's) giving data is a critical part of a solid generosity strategy. Church management software simply does not analyze giving data at the level you need to manage your organization's ongoing vision funding.

So what can you do? Generis can help. We have a very sophisticated tool called Insights by Generis (powered by MortarStone). The Insights tool dives into your giving data like nothing you've ever seen. For the next 30 days, Generis is offering a FREE data analysis and one-hour phone consultation regarding the data. If you're interested, visit http://lp.generis.com/mortarstone_txcoop/.

Contact: Greg Morris (greg@generis.com)
Mark Slabaugh (mark@generis.com)

Availability: We're available 24/7 via email through Greg and Mark

More information, pamphlets, brochures: www.generis.com, or contact Greg or Mark

Physical location: 5256 Peachtree Road, Suite 150
Atlanta, GA 30341

See Generis ad on page 54 of this issue



Plan your service. **Simply.**

worshipplanning.com is an award-winning cloud-based tool that first launched in 2003 and has established a user base around the world. Its founder, Tom Metz, with a professional background in information technology, brings an entire career of expertise in enterprise web and mobile app development, tech solution analysis and project management.

worshipplanning.com makes planning your worship service easy. Through online access, including mobile devices, our easy-to-use tool builds your worship flow in seconds!

With worshipplanning.com you can:

- Build detailed worship flows for all services
- Manage and schedule team members for any ministry
- Maintain communication with your volunteers via a preferred channel: text, email or social media
- Fine-tune details on musical selections from your personalized songs library with integration into SongSelect™ and Spotify™
- Attach pertinent files to share with team members

Our technical support and customer service staff are loaded with information and are happy to help. worshipplanning.com support services include:

- A knowledgeable, pleasant support staff happy to help work through all of your questions via email or our toll free number
- Live webinars scheduled regularly
- Online access to a variety of video tutorials
- A self-help/knowledge base where you can search by topic or category

worshipplanning.com offers various pricing plans to fit your church's needs. From small to mega churches, all plans come with UNLIMITED volunteer accounts, teams, services and file storage features.

Go to co-op.worshipplanning.com, watch our video and find out how easy it is for you!



Know of a church plant?

worshipplanning.com offers our **Seed Plan, FREE**, for a church start-up's first year.





American Business Machines

American Business Machines was established in 1954 on the principle of offering our customers the best available technology in business machines and the highest quality service, in an easily accessible and efficient manner. Over 50 years later we still adhere to that principle. We know that our clients are concerned with running their business, not their business machines.

Product Solutions offered by ABM:

Copiers/Mfp

ABM offers products from the industry's leading manufacturers. ABM's superior product line includes a full range of industry-grade office equipment to address all business needs. From color to black-and-white imaging, stapling to folding, scanning to faxing and emailing, our equipment provides the best possible output and greatest possible productivity output that enables our customers to increase office productivity.

Wide Format

For commercial print service providers who want to effectively produce durable outdoor and indoor signs, banners, posters, billboards, wraps, and more with vivid colors on flexible and rigid media. ABM offers a full line of wide-format office equipment that produces professional color images and stunning photo-quality prints in sizes up to 44 inches wide. Wide-format solutions provide versatile printing and use up to 40% less energy than laser-imaging equipment.

Digital Duplication Equipment

Digital duplication equipment enables customers to communicate ideas for less than the cost of a black-and-white copier. Savin's full line of digital duplicators offers a variety of features and publishing options including color imaging and computer connectivity. Savin digital duplicators enable customers to provide an impressive level of service to meet high-output demands. Schools, churches and other organizations benefit greatly from digital duplicator utilization. Allow ABM to demonstrate to your organization how digital duplication equipment can reduce your monthly imaging costs and improve the quality of your important documents.

Facsimile

When it comes to office equipment, nothing is more important than consistent, reliable performance, but just because a task is simple doesn't mean that it is always easy to do. ABM's line of facsimile equipment delivers the quality that one would expect from ABM. All-in-one features make it possible for small to large organizations to address real-time document response needs in an efficient hardcopy format.

Document Management

Today's business environment is inundated with information. In fact, many organizations are under-utilizing information in traditional, stand-alone filing systems. ABM's document management systems enable customers to reduce hard-copy documentation while maintaining electronic files in a safe online storage facility. Documents can be easily archived and retrieved with the click of a mouse, and the cornerstone technology is employed to bring order to customers' informational chaos. By utilizing this unique technology, an organization can streamline document workflow and save money on document storage expenses. Schedule an appointment with one of our knowledgeable sales consultants today to learn how you can improve your organization's production and productivity.

Print Management

FMAudit offers you more choices when it comes to capturing meter readings. This allows you to select the data collection methods that best suit your needs.

Scanners

ABM offers a full line of document scanners that deliver unsurpassed image quality, speed, and advanced paper handling to meet the needs of any user in any business environment.

Interactive Display Technology

Interactive Whiteboard is specially designed for educational institutions and businesses, allowing multiple users to write simultaneously on the board using both finger and electronic pen. Complete with an abundance of interactive technologies, this is the tool you need to keep those ideas flowing and engage your audience. With remote PC operation, anything you write with the electronic pen can be saved with your application in video and audio file formats. Our interactive display software will engage your audience through interactive learning.

Schedule an appointment with one of our knowledgeable sales consultants today to learn how you can improve your organization's production and productivity. Contact ABM at abm@abmtexas.com or visit their website at www.abmtexas.com.

See American Business Machines ad on page 47 of this issue

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PROMOTIONAL PRODUCTS WORK!

NW Digital Works (NWDW) has been providing marketing and promotion solutions to organizations nationally since the year 2000. They have grown 25 to 30 percent each year due to referrals from their clients and attribute that to their excellent customer care. In 2015 they moved to a larger showroom and office to better serve their growing client base. NWDW became a new member of the CO+OP in 2015 and is happy to provide logoed apparel, branded promotional products and marketing ideas. CO+OP members and vendors receive special discounted pricing.

Cheryl Roberts, President, provides personal attention to detail and can work with you to help you determine your ROI on your marketing programs. She and her team provide unparalleled customer service and satisfaction. The key members of her team include Mike Roberts, Finance & Program Director, Ted DeWitt, Sales Manger and Jennifer Granger, Customer Service Manager. Our team is solution oriented, action oriented and people oriented.

-  Certified Advertising Specialist (CAS)
-  Member of Women's Business Enterprise Alliance (WBEA)
-  Historically Underutilized Business (HUB) certified
-  Product Safety Ambassador with Promotional Products Association International (PPAI)
-  Member of PPAI, ASI and SAGE, the leading trade associations for the Promotional Products industry

NWDW is able to keep up with the latest trends, new and innovative promotional products and safety concerns. In addition, NWDW has the ability to provide ANY product that you can IMAGINE imprinted with your logo and branding. NWDW will do everything possible to help you meet your marketing goals and event dates. We offer quick turnaround times, often offering unique products and imaginative solutions.

-  Promos for Children's programs, VBS, retreats, seminars, golf tournaments, church dedications, and special programs.
-  Products include logoed t-shirts, apparel, uniforms, tech items, recognition awards, drink ware, pens, journal books, sports and leisure products, umbrellas, backpacks/bags/totes, water bottles, name badges—the list is endless!

Eight In Ten Consumers Owns A Promotional Product



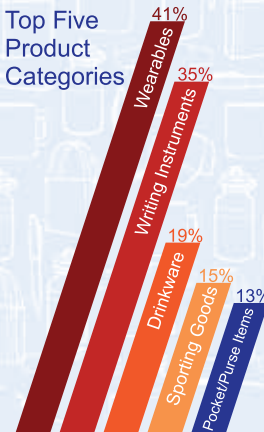
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remembered the advertiser

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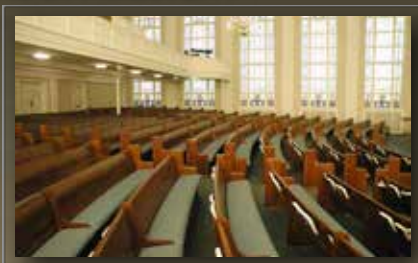
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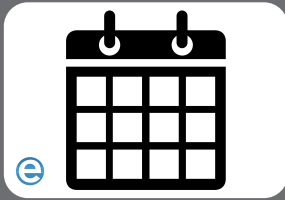
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The only 3-in-1 Facility Management Software



eSPACE offers three modules for facility management.
Pick and choose what you need or **bundle all three!**

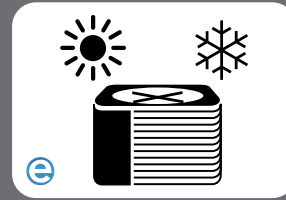
Event Scheduling



Work Order Management



HVAC Integration



*“The new gold standard
for facility management software.”*

- Luke Littrell, Building & Grounds, Fellowship Bible Church

CO+OP members receive a 10% discount on eSPACE subscriptions. Go to eSPACE.cool for more information, click on SIGN UP and enter discount code: “CO+OP”.



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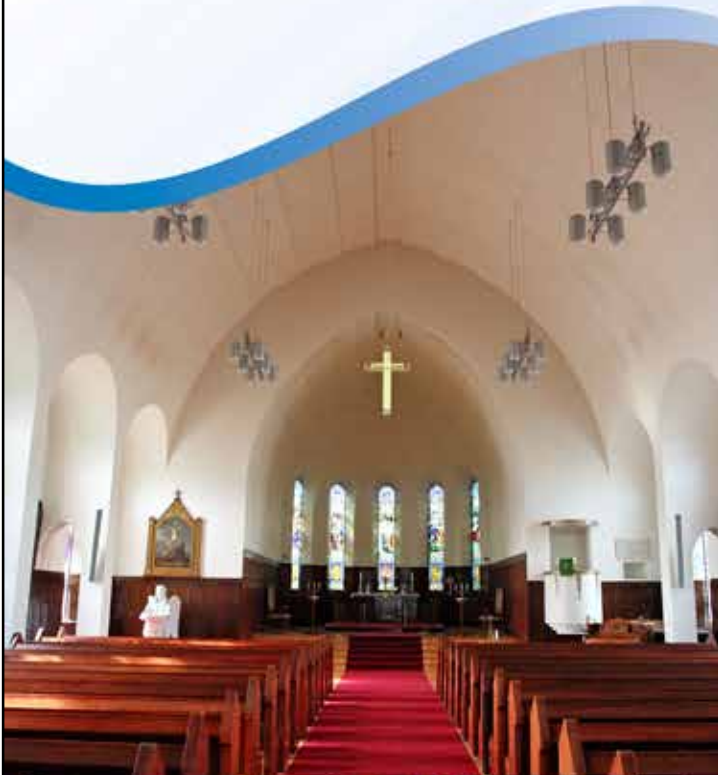
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ONE

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EXPERIENCE.**

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DFW 214-220-1118

San Antonio 210-587-6960

InsuranceOneAgency.com

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Cabo San Lucas Getaway
2016

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Contact Daniel Anders 713.688.8873 X 246 or email at danders@abmtexas.com

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- | | |
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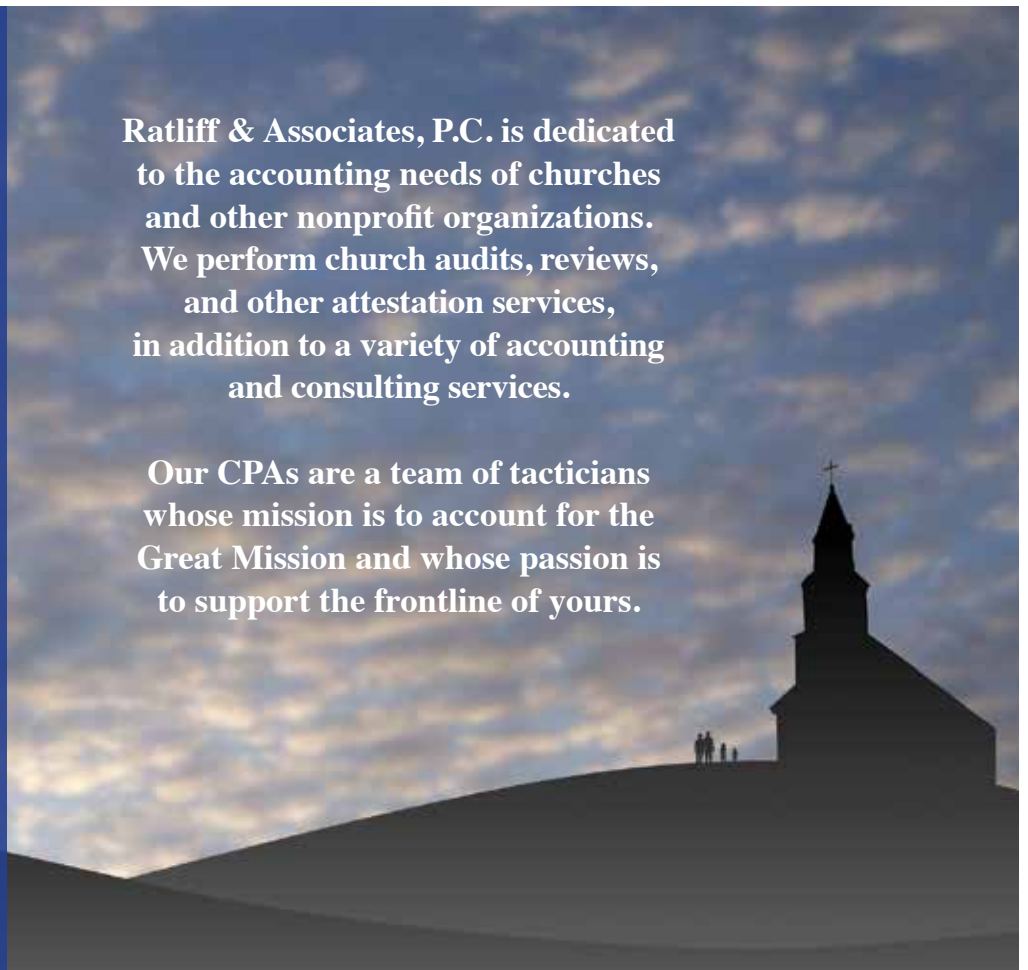
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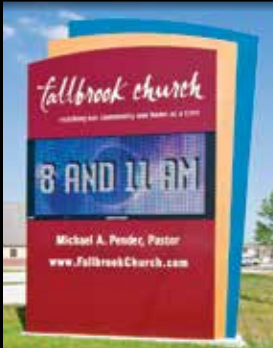
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